R.J. Reynolds Tobacco Company
P.O. Box 2959, Winston-Salem, N.C. 27102
Phone (800) 862-4338
For Manufacturer's UPC No., Refer to Price List

SALES COPY
INVOICE

ACCOUNT NO.	INVOICE DATE	INVOICE NO.	PAGE
3837200	04/21/97	111-0237	10-30

WAREHOUSE	CUSTOMER
065 PITMAN	

BILLING ADDRESS
PINE LESSER & SONS, INC.
P.O. BOX 1807
CLIFTON NJ 07015-1807

SOLD TO/
SHIP TO PINE LESSER & SONS, INC.
121-127 LAKEVIEW AVENUE
CLIFTON NJ 07015

SPECIAL INSTRUCTIONS: 000950 - SPECIAL PROMOTION

PRINT DATE	SHIP DATE	B/L NUMBER	PURCHASE ORDER OR CONTRACT NO.	MODE	ORDER SOURCE	ORDER DATE	DIVISION	COPIES	OPERATOR
04/17	04/21	111-0237		MAIL	FAX	04/15	1221	****	WAGDN

QUANTITY	ITEM NO.	DESCRIPTION	ITEM NAME	ORDER QUANTITY	ITEM PRICE	BILLED AMOUNT
1	12012	12M 60	SALEM	12,000	743.4000	743.40
			DISCOUNTABLE GROSS			743.40
			STD TERMS DISCOUNT OF 3.25%			24.16-

TOTAL QUANTITY	SHIP WEIGHT	THOUSAND CKT
1	33	12
		20'S 12

TERMS Credit Terms Start on Invoice/Sched. Delivery Date
NET PAYMENT REC BY DUE 05/19
OTHERWISE PAST DUE

TERMS DISCOUNT(S)	INVOICE AMOUNT
24.16-	719.24
	743.40

YEAR YEAR

51850 1802

10000031

RJRT FORM 9407 2/87
RJRT Form T011

Source: https://www.industrydocuments.ucsf.edu/docs/kqcy0000

MAILFILE

16 April 1997

R . J. REYNOLDS TOBACCO COMPANY

Winston-Salem, N.C. 27102
(910)741-5000

RJR

TO: L T WOLFE
3 COPPERMINE VLG
FLEMINGTON NJ 08822

FROM: RJ REYNOLDS TOBACCO COMPANY
401 NORTH MAIN STREET
WINSTON-SALEM, NC 27102

THE FOLLOWING ITEMS HAVE BEEN SHIPPED TO: PINE LESSER & SONS 1226XX
SIS ACCOUNT NUMBER 363720
121 LAKEVIEW AVE
CLIFTON NJ 07011
FROM ADVANCE NC BY UNITED PARCEL SERVIC BILL LADING NUMBER 0
ON 04/16/97:

ORDERED	SHIPPED	BACKORDER	ITEM NO.	ITEM DESCRIPTION
15	15		524012	TEMP 20-PACK SHIPPER DISPLAY
15	15		524030	SALEM 2 CTN DPC POS CD

YOUR COMPLETE SHIPMENT IS ESTIMATED TO ARRIVE ON 04/21/97.

REFERENCE ORDER NUMBER 7104-0573 ON ANY INQUIRIES ABOUT THIS SHIPMENT
WHICH WAS ENTERED 04/14/97.

51850 1803

Source: https://www.industrydocuments.ucsf.edu/docs/kqcy0000

R J Reynolds Tobacco Company
P. O. BOX 2955
Winston-Salem, North Carolina 27102

Personal Choice
Part of the America's heritage

1210 05A 1537342297
1210 363720
PINE LESSER & SONS
121 LAKEVIEW AVE

CLIFTON, NJ 07011

CHECK NUMBER: 5A 1537342297
CHECK DATE: 10-13-97

6

INVOICE NUMBER	GROSS	NET AMOUNT	INVOICE NUMBER	GROSS	NET AMOUNT
9728315373422	27.00	27.00			

DIVISION 1210 ACCOUNT #363720

TEMPORARY PAYMENTS (1 ITEM)
'97 VAP PK & SHP 27.00

****
3 12MS SEPT SALEM TEAR TAPE (WOLFE)

Donald E. Lesser

R J REYNOLDS TOBACCO COMPANY PAYMENT NET CHECK AMOUNT 27.00

T Form APC1 - Rev. 8/96

DETACH THIS STUB BEFORE DEPOSITING CHECK

THIS MULTI-TONE AREA OF THE DOCUMENT CHANGES COLOR GRADUALLY AND EVENLY FROM DARK TO LIGHT WITH DARKER AREAS BOTH TOP AND BOTTOM.

R J Reynolds Tobacco Company
P. O. BOX 2955
Winston-Salem, North Carolina 27102

WACHOVIA BANK OF NORTH CAROLINA, N.A.
ASHEVILLE, NORTH CAROLINA
56-36/531

5A 1537342297
CHECK NO.

DATE
10-13-97

PAY ONLY $27.00

PAY TWENTY-SEVEN DOLLARS AND 00 CENTS

TO THE ORDER OF
1210 363720
PINE LESSER & SONS
121 LAKEVIEW AVE

CLIFTON, NJ 07011

51850 1804

Kenneth Lesser
AUTHORIZED SIGNATURE

⑈153734229⑈ ⑆053600355⑆010459 038032⑈

Source: https://www.industrydocuments.ucsf.edu/docs/kqcy0000

WORK PLAN VOUCHER REQUEST
1997

Division: 1240 Date: 10/2/97.

RJR Personnel: Lonny Wade Signature:

Jobber Name: Pine Legal Signature: Donald E. Fesso

Account #: 36-3720 Check Mailed To: ☐ Jobber ☑ Division Office

(No Chain I.D. # Accepted)

Update Activity to account #: _____

* * * * D P C * * * *

Promotion:	Rate		Units	Payment	Comments
				Qty	
CAM NY .20DPC VP	0.20	X		=	Camel 4 Carton DPC Displays
DOR NY .25DPC VP	0.25	X		=	Doral 4 Carton DPC Displays
SAL NY .20DPC VP	0.20	X		=	Salem 4 Carton DPC Displays
WIN NY .20DPC VP	0.20	X		=	Winston 4 Carton DPC Displays
CAM .20VPR (2 CTN)	0.20	X		=	Camel 2 Carton DPC Displays
DOR .25VPR (2 CTN)	0.25	X		=	Doral 2 Carton DPC Displays
SAL .20VPR (2 CTN)	0.20	X		=	Salem 2 Carton DPC Displays
SAL .30 VPR (2 CTN)	**0.30**	X		=	**Salem 2 Carton DPC Displays**
WIN .20VPR (2 CTN)	0.20	X		=	Winston 2 Carton DPC Displays
97 DPC PAYMENT	28.00	X		=	**DPC Display Assembly**
			TOTAL		

* * * * V A P * * * *

Display Assembly	Rate		Units	Payment	Comments
June Doral B2G1F	14.00	X		=	____ June Doral B2G1F
July Camel B2G2F	14.00	X		=	____ July Camel B2G2F
July Camel Menthol B2G:	14.00	X		=	____ July Camel Menthol B2G2F
July Doral Flashlight	28.00	X		=	____ July Doral Flashlight
August Camel T-Shirt	28.00	X		=	____ August Camel T-Shirt
August Winston B2G2F	28.00	X		=	____ August Winston B2G2F
Sept. Doral B2G1F	14.00	X		=	____ Sept. Doral B2G1F
Sept. Winston Lighter	28.00	X		=	____ Sept. Winston Lighter
SR Pre Book(Black line & Sticker)	28.00	X		=	____ Cartons for Black line & Sticker
Sept. Salem Tear Tape.	9.00	X3	TOTAL	27.00	3 12mo Sept. Salem Tear Tape.

* * * * Temporary Payment System * * * *

Promotion:	Rate		Units	Payment	Comments
		X		=	
		X		=	
		X		=	
		X		=	
			TOTAL		

51850 1805

C/DATA/DPC/VOUCHER

Source: https://www.industrydocuments.ucsf.edu/docs/kqcy0000

RJ Reynolds
Tobacco Company

400 Raritan Center Parkway
Raritan Center
Edison, NJ 08837
908-225-4774 Fax 908-417-9076
Voice Mail 800-757-8255, Ext.48795

8/28/97

PINE LESSER & SONS
121 LAKEVIEW AVE
CLIFTON, NJ 07011

Re: *September '97 Salem .30 off Tear Tape Promotion for Identified Convenience and Gas Accounts*

Attached is the information you will need to work the above promotion:

- Send # of plain white cartons of each style of Salem out the week of 9/15/97.
- Each account should use the display that you sent them during the July wave of this promotion.

If you have any questions, please let me know.

Thanks,

Lanny Wolfe

51850 1806

Source: https://www.industrydocuments.ucsf.edu/docs/kqcy0000

R. J. Reynolds Tobacco Company Presents
September '97 **Salem** .30 off Tear Tape PROMOTION
for Identified Convenience and Gas Accounts

Account: **PINE LESSER & SONS 363720**

Brand Promotion	Salem .30 off Tear Tape

Deal
- Send # of plain white cartons of each of the .30 off tear tape Salem styles listed on attached sheets
- Send 1 carton each of the following styles:
  - Salem King
  - Salem 100
  - Salem Light
  - Salem Light 100
- Send balance of plain white ctns as back up stock to refill display

Allocation (cs)
- 2 Salem King (6M)
- 1 Salem 100 (6M)
- 2 Salem Light (6M)
- 1 Salem Light 100 (6M)

Delivery Date
- 9/15/97

EFT $ Amount
- $2,157.72

Displays
- Accounts must use display previously sent for Wave 1 of this promotion.
- For accounts not on the original lists, displays will be sent directly to the store.

Billing
- Send out full price.
- $3.00 per carton will be paid at store level by RJR rep.

Packing and shipping payment
- $14.00 per 12M equivalent

Shipping Payment
- $9.00

51850 1807

Source: https://www.industrydocuments.ucsf.edu/docs/kqcy0000

Source: https://www.industrydocuments.ucsf.edu/docs/kqcy0000

51850 1808

	SALEM TEAR TAPE SEPTEMBER/OCTOBER WAVE														QUANTITIES				
ROU	SR	RR	ACCT	FULL NAME	ST. #	ADDRESS	CITY	ST	ZIP	CHAIN ID	CHAIN NAME	VAP JBR	VAP WHLSR NAME	VAP SUPPLIER	SK CTN	$100 CTN	$LT CTN	$L100 CTN.	DISPLAYS
1210	133001	133020	771657	KRAUSZERS #89	89	CORNERHORN & RT. 517	HACKETTSTOWN	NJ	7840		0	363720	PINE LESSER & SONS	0	4	2	6	3	1
1210	133005	133030	331901	SUSSEX MOBIL	0	RR 1 BOX 1387	SUSSEX	NJ	7461		0	363720	PINE LESSER & SONS	0	3	2	4	2	1
1210	133005	133030	400607	WEBBS NEWS	0	270 STATE RT 23	FRANKLIN	NJ	7416		0	363720	PINE LESSER & SONS	52075	17	10	25	12	1
1210	133005	133030	609129	MURRAY'S MARKET	0	342 MAIN ST	OGDENSBURG	NJ	7439		0	363720	PINE LESSER & SONS	52025	3	2	4	2	1
1210	133005	133030	708986	E & S FUEL	0	RT 515	VERNON	NJ	7462		0	363720	PINE LESSER & SONS	0	3	2	4	2	1
1210	133008	133020	401208	7 11 #11464	11464	341 US HIGHWAY 46	BUDD LAKE	NJ	7828	0001 04 02	SOUTHLAND CORP	363720	PINE LESSER & SONS	0	3	2	4	2	1
1210	133008	133030	690552	MARKET PLACE 2	0	5561 BERSHIRE RD.	MILTON	NJ	7438		0	363720	PINE LESSER & SONS	0	3	2	5	2	1
1210	133008	133020	735521	NEWTON NEWS	0	75 SPRING ST	NEWTON	NJ	7860		0	363720	PINE LESSER & SONS	0	3	2	4	2	1
													PINE LESSER & SONS Total		38	22	56	28	8

R.J. Reynolds Tobacco Company
P.O. Box 2959, Winston-Salem, N.C. 27102
Phone (800) 862-4338
For Manufacturer's UPC No., Refer to Price List

SALES COPY
INVOICE

ACCOUNT NO	INVOICE DATE	INVOICE NO	PAGE
3837200	09/15/97	258-0278	10-14
WAREHOUSE		CARRIER	
085 PITMAN			

BILLING ADDRESS
PINE LESSER & SONS, INC.
P.O. BOX 1807
CLIFTON NJ 07015-1807

SOLD TO/ SHIP TO
PINE LESSER & SONS, INC.
121-127 LAKEVIEW AVENUE
CLIFTON NJ 07015

SPECIAL INSTRUCTIONS: 701497 - SALEM $.30-I

PRINT DATE	SHIP DATE	P/S NUMBER	PURCHASE ORDER OR CONTRACT NO.	MODE	ORDER SOURCE	ORDER DATE	DIVISION	COPIES	OPERATOR
09/11	09/15	258-0278		MAIL	SALES	08/28	1221	****	WQBNH

QUANTITY	ITEM NO.	SELECTION	ITEM NAME	CASE QUANTITY	ITEM PRICE	BILLING AMOUNT
2	24194	6M 30	SALEM $.30 OFF	12,000	392.7000	785.40
1	24195	6M 30	SALEM 100 $.30 OFF	6,000	392.7000	392.70
2	24196	6M 30	SALEM LT $.30 OFF	12,000	392.7000	785.40
1	24197	6M 30	SALEM LT 100 $.30 OFF	6,000	392.7000	392.70
			DISCOUNTABLE GROSS			2,356.20
			STD TERMS DISCOUNT OF 3.25%			76.58-
			EFT DISCOUNTABLE AMT			2,279.62
			EFT TERMS DISCOUNT OF .00%			

TOTAL QUANTITY	SHIP WEIGHT	THOUSAND CST
6	108	38
		20'S 38

TERMS Credit Terms Start on Invoice/Sched. Delivery Date
PAYMENT BY EFT
OTHERWISE PAST DUE

DUE 09/29

TERMS DISCOUNT($)	INVOICE AMOUNT
76.58-	2,279.62
	2,356.20

*** E F T INVOICE *** WILL DRAFT ON 09/29

01-0002-014 -3837200-A1EA14

10000019

51850 1809

IT Form T009

Source: https://www.industrydocuments.ucsf.edu/docs/kqcy0000

SALES YEAR TAPE SEPTEMBER/OCTOBER WAVE															QUANTITIES			
ROU	SR	RR	ACCT	FULL NAME	ST. #	ADDRESS	CITY	ST	ZIP	CHAIN ID	CHAIN NAME	VAP JOB	VAP/MBLSR NAME	VAP SUPPLIER	BK CTN	B100 CTN	BLT CTN	BL100 CTN
1210	133001	133020	771657	[illegible]	88	CORNERHORN & RT. 517	HACKETTSTOWN	NJ	7840		0	363720	PINE LESSER & SONS	0	4	2	8	3
1210	133005	133030	331901	[illegible]	0	RR 1 BOX 1387	SUSSEX	NJ	7461		0	363720	PINE LESSER & SONS	0	8	2	4	2
1210	133005	133030	[illegible]	[illegible]	0	220 STATE RT 23	FRANKLIN	NJ	7416		0	363720	PINE LESSER & SONS	52075	17	10	25	12
1210	133005	133030	[illegible]	[illegible]	0	342 MAIN ST	OGDENSBURG	NJ	7439		0	363720	PINE LESSER & SONS	52025	3	2	4	2
1210	133005	133030	[illegible]	[illegible]	0	RT 515	VERNON	NJ	7462		0	363720	PINE LESSER & SONS	0	3	2	4	2
1210	133005	133020	401208	[illegible]	11464	341 US HIGHWAY 46	BUCO LAKE	NJ	7828	0001 04 02	SOUTHLAND CORP	363720	PINE LESSER & SONS	0	3	2	4	2
1210	133005	133030	[illegible]	[illegible]	0	5581 BERSHIRE RD.	MILTON	NJ	7438		0	363720	PINE LESSER & SONS	0	8	2	5	2
1210	133005	133020	[illegible]	[illegible]	0	75 SPRING ST	NEWTON	NJ	7860		0	363720	PINE LESSER & SONS	0	3	2	4	2
													PINE LESSER & SONS Total		38	22	56	28

51850 1810

Source: https://www.industrydocuments.ucsf.edu/docs/kcyv0000

RJ Reynolds Tobacco Company
P. O. BOX 2955
Winston-Salem, North Carolina 27102

Personal Choice
Part of the America's heritage

1210 05A 1537342997
1210 363720
PINE LESSER & SONS
121 LAKEVIEW AVE

CLIFTON, NJ 07011

CHECK NUMBER: 5A 1537342997
CHECK DATE: 10-13-97

6

INVOICE NUMBER	GROSS	NET AMOUNT	INVOICE NUMBER	GROSS	NET AMOUNT
9728315373429	22.50	22.50			

DIVISION 1210 ACCOUNT #363720

TEMPORARY PAYMENTS (1 ITEM)
'97 VAP PK & SHP 22.50

****
2.5 12M6 OCT SALEM .30¢ TEAR TAPE (WOLFE)

Donald E. Lesser

R J REYNOLDS TOBACCO COMPANY PAYMENT NET CHECK AMOUNT 22.50

IT Form APC1 - Rev. 8/96

DETACH THIS STUB BEFORE DEPOSITING CHECK

THIS MULTI-TONE AREA OF THE DOCUMENT CHANGES COLOR GRADUALLY AND EVENLY FROM DARK TO LIGHT WITH DARKER AREAS BOTH TOP AND BOTTOM.

RJ Reynolds Tobacco Company
P. O. BOX 2955
Winston-Salem, North Carolina 27102

WACHOVIA BANK OF NORTH CAROLINA, N.A.
ASHEVILLE, NORTH CAROLINA
66-35/531

5A 1537342997
CHECK NO.

DATE
10-13-97

PAY ONLY 22.50 CENTS

PAY TWENTY-TWO DOLLARS AND 50 CENTS

51850 1811

TO THE ORDER OF
1210 363720
PINE LESSER & SONS
121 LAKEVIEW AVE

CLIFTON, NJ 07011

Kenneth J. Lepyko
AUTHORIZED SIGNATURE

⑈1537342997⑈ ⑆053100355⑆010459 038032⑈

Source: https://www.industrydocuments.ucsf.edu/docs/kqcy0000

WORK PLAN VOUCHER REQUEST
1997

Division: 1240 Date: 10/7/97

RJR Personnel: Larry Wolfe Signature: [signature]

Jobber Name: Pine Lesser Signature: [signature]

Account #: 363770 Check Mailed To: [ ] Jobber [✓] Division Office

(No Chain I.D. # Accepted)

Update Activity to account #: _____

* * * * D P C * * * *

Promotion:	Rate		Units		Payment	Qty	Comments
CAM NY .20DPC VP	0.20	X		=			Camel 4 Carton DPC Displays
DOR NY .25DPC VP	0.25	X		=			Doral 4 Carton DPC Displays
SAL NY .20DPC VP	0.20	X		=			Salem 4 Carton DPC Displays
WIN NY .20DPC VP	0.20	X		=			Winston 4 Carton DPC Displays
CAM .20VPR (2 CTN)	0.20	X		=			Camel 2 Carton DPC Displays
DOR .25VPR (2 CTN)	0.25	X		=			Doral 2 Carton DPC Displays
SAL .20VPR (2 CTN)	0.20	X		=			Salem 2 Carton DPC Displays
SAL .30 VPR (2 CTN)	**0.30**	X		=			**Salem 2 Carton DPC Displays**
WIN .20VPR (2 CTN)	0.20	X		=			Winston 2 Carton DPC Displays
97 DPC PAYMENT	28.00	X		=			**DPC Display Assembly**
			TOTAL				

* * * * V A P * * * *

Display Assembly	Rate		Units		Payment		Comments
June Doral B2G1F	14.00	X		=		____	June Doral B2G1F
July Camel B2G2F	14.00	X		=		____	July Camel B2G2F
July Camel Menthol B2G:	14.00	X		=		____	July Camel Menthol B2G2F
July Doral Flashlight	28.00	X		=		____	July Doral Flashlight
August Camel T-Shirt	28.00	X		=		____	August Camel T-Shirt
August Winston B2G2F	28.00	X		=		____	August Winston B2G2F
Sept. Doral B2G1F	14.00	X		=		____	Sept. Doral B2G1F
Sept. Winston Lighter	28.00	X		=		____	Sept. Winston Lighter
SR Pre Book(Black line & Sticker)	28.00	X	[illegible]	=		____	Cartons for Black line & Sticker
Oct. Salem .30 Tear Tape 9.00 x	2.5		TOTAL		22.50	2.5	12 Mb Oct Salem .30 Tear Tape.

* * * * Temporary Payment System * * * *

Promotion:	Rate		Units		Payment	Comments
		X		=		
		X		=		
		X		=		
		X		=		
			TOTAL			

51850 1812

C:\DATA\DPC\VOUCHER

Source: https://www.industrydocuments.ucsf.edu/docs/kqcy0000

R J Reynolds
Tobacco Company

400 Raritan Center Parkway
Raritan Center
Edison, NJ 08837
908-225-4774 Fax 908-417-9076
Voice Mail 800-757-8255, Ext.48795

9/22/97

PINE LESSER & SONS
121 LAKEVIEW AVE
CLIFTON, NJ 07011

Re: *October '97 Salem .30 off Tear Tape Promotion for Identified Convenience and Gas Accounts*

Attached is the information you will need to work the above promotion:

- Send # of plain white cartons of each style of Salem out the week of 10/13/97.
- Each account should use the display that you sent them during the July wave of this promotion.

If you have any questions, please let me know.

Thanks,

Lanny Wolfe

51850 1813

Source: https://www.industrydocuments.ucsf.edu/docs/kqcy0000

R. J. Reynolds Tobacco Company Presents
October '97 **Salem** .30 off Tear Tape PROMOTION
for Identified Convenience and Gas Accounts

Account: **PINE LESSER & SONS 363720**

Brand Promotion	Salem .30 off Tear Tape

Deal	• Send # of plain white cartons of each of the .30 off tear tape Salem styles listed on attached sheets • Send 1 carton each of the following styles: - Salem King - Salem 100 - Salem Light - Salem Light 100 • Send balance of plain white ctns as back up stock to refill display •
Allocation (cs)	• 1 Salem King (6M) • 1 Salem 100 (6M) • 2 Salem Light (6M) • 1 Salem Light 100 (6M) •
Delivery Date	• 10/13/97
EFT $ Amount	• **$1,798.10**
Displays	• Accounts must use display previously sent for Wave 1 of this promotion. • For accounts not on the original lists, displays will be sent directly to the store.
Billing	• **Send out full price.** • **$3.00 per carton will be paid at store level by RJR rep.** •
Packing and shipping payment	• $14.00 per 12M equivalent •
Shipping Payment	• $9.00

51850 1814

Source: https://www.industrydocuments.ucsf.edu/docs/kqcy0000

51850 1815

SALEM TEAR TAPE SEPTEMBER/OCTOBER WAVE																QUANTITIES				
ROU	SR	RR	ACCT	FULL NAME	ST. #	ADDRESS	CITY	ST	ZIP	CHAIN ID	CHAIN NAME	VAP JBR	VAP WHLSR NAME	VAP SUPPLIER		SK CTN	6100 CTN	SLT CTN	SL100 CTN	DISPLAYS
1210	133001	133020	771657	KRAUSZERS #89	89	CORNER HORN & RT. 517	HACKETTSTOWN	NJ	7840			0	363720	PINE LESSER & SONS	0	4	2	8	3	1
1210	133005	133030	331901	SUSSEX MOBIL	0	RR 1 BOX 1387	SUSSEX	NJ	7461			0	363720	PINE LESSER & SONS	0	3	2	4	2	1
1210	133005	133030	400807	WEBBS NEWS	0	270 STATE RT 23	FRANKLIN	NJ	7416			0	363720	PINE LESSER & SONS	52075	17	10	25	12	1
1210	133005	133030	609129	MURRAY'S MARKET	0	342 MAIN ST	OGDENSBURG	NJ	7439			0	363720	PINE LESSER & SONS	52025	3	2	4	2	1
1210	133005	133030	708986	E & S FUEL	0	RT 515	VERNON	NJ	7462			0	363720	PINE LESSER & SONS	0	3	2	4	2	1
1210	133008	133020	401208	7 11 #11464	11464	341 US HIGHWAY 46	BUDD LAKE	NJ	7828	0001 04 02	SOUTHLAND CORP		363720	PINE LESSER & SONS	0	3	2	4	2	1
1210	133008	133030	660552	MARKET PLACE 2	0	5561 BERSHIRE RD	MILTON	NJ	7438			0	363720	PINE LESSER & SONS	0	3	2	5	2	1
1210	133008	133020	735521	NEWTON NEWS	0	75 SPRING ST	NEWTON	NJ	7860			0	363720	PINE LESSER & SONS	0	3	2	4	2	1
														PINE LESSER & SONS Total		38	22	56	28	8

Source: https://www.industrydocuments.ucsf.edu/docs/kqcy0000

R J Reynolds Tobacco Company

P.O. Box 2959, Winston-Salem, N.C. 27102
Phone (800) 862-4338
For Manufacturer's UPC No., Refer to Price List

SALES COPY
INVOICE

ACCOUNT NO.	INVOICE DATE	INVOICE NO.	MAIL
3637200	10/13/97	286-0039	10-09
WAREHOUSE		CARRIER	
065 PITMAN			

BILLING ADDRESS
PINE LESSER & SONS, INC.
P.O. BOX 1807
CLIFTON NJ 07015-1807

SOLD TO/ SHIP TO
PINE LESSER & SONS, INC.
121-127 LAKEVIEW AVENUE
CLIFTON NJ 07015

SPECIAL INSTRUCTIONS: 701497 - SALEM $.30-I

PRINT DATE	SHIP DATE	B/L NUMBER	PURCHASE ORDER OR CONTRACT NO.	MODE	ORDER SOURCE	ORDER DATE	DIVISION	COPIES	OPERATOR
10/09	10/13	286-0039		MAIL	SALES	08/28	1221	****	WQBNH

QUANTITY	ITEM NO.	SIZE/CTNS	ITEM NAME	CIGT QUANTITY	ITEM PRICE	BILLING AMOUNT
1	24194	6M 30	SALEM $.30 OFF	6,000	392.7000	392.70
1	24195	6M 30	SALEM 100 $.30 OFF	6,000	392.7000	392.70
2	24196	6M 30	SALEM LT $.30 OFF	12,000	392.7000	785.40
1	24197	6M 30	SALEM LT 100 $.30 OFF	6,000	392.7000	392.70
			DISCOUNTABLE GROSS			1,963.50
			STD TERMS DISCOUNT OF 3.25%			63.81-
			EFT DISCOUNTABLE AMT			1,899.69
			EFT TERMS DISCOUNT OF .00%			

51850 1816

TOTAL QUANTITY	SHIP WEIGHT	THOUSAND CIGT
5	89	30
		20'S 30

TERMS Credit Terms Start on Invoice/Sched. Delivery Date
PAYMENT BY EFT
OTHERWISE PAST DUE

DUE 10/27

TERMS DISCOUNT($)	INVOICE AMOUNT
63.81-	1,899.69
	1,963.50

*** E F T INVOICE *** WILL DRAFT ON 10/27

01-0002-014 -3637200-A1EA14

10000012

RT Form T009

Source: https://www.industrydocuments.ucsf.edu/docs/kqcy0000

Source: https://www.industrydocuments.ucsf.edu/docs/kqcy0000

R J Reynolds Tobacco Company
P. O. BOX 2955
Winston-Salem, North Carolina 27102

Personal Choice
Part of the America's heritage

1210 05A 1537341397
1210 363720
PINE LESSER & SONS
121 LAKEVIEW AVE

CLIFTON, NJ 07011

CHECK NUMBER: 5A 1537341397
CHECK DATE: 10-13-97

6

INVOICE NUMBER	GROSS	NET AMOUNT	INVOICE NUMBER	GROSS	NET AMOUNT
9728315373413	68.60	68.60			

DIVISION 1210 ACCOUNT #363720

TEMPORARY PAYMENTS (1 ITEM)
'97 VAP PK & SHP 68.60

****
60 SEPT DORAL B2G1F (WOLFE)

R J REYNOLDS TOBACCO COMPANY PAYMENT NET CHECK AMOUNT 68.60

T Form APC1 - Rev. 8/96

DETACH THIS STUB BEFORE DEPOSITING CHECK

THIS MULTI-TONE AREA OF THE DOCUMENT CHANGES COLOR GRADUALLY AND EVENLY FROM DARK TO LIGHT WITH DARKER AREAS BOTH TOP AND BOTTOM.

R J Reynolds Tobacco Company
P. O. BOX 2955
Winston-Salem, North Carolina 27102

WACHOVIA BANK OF NORTH CAROLINA, N.A.
ASHEVILLE, NORTH CAROLINA
56-35/531

5A 1537341397
CHECK NO.

DATE
10-13-97

PAY ONLY $68.60 DOLLARS CTS

PAY SIXTY-EIGHT DOLLARS AND 60 CENTS

TO THE ORDER OF
1210 363720
PINE LESSER & SONS
121 LAKEVIEW AVE

CLIFTON, NJ 07011

AUTHORIZED SIGNATURE

51850 1817

⑈153734139 7⑈ ⑆053100355⑆010459 038032⑈

WORK PLAN VOUCHER REQUEST
1997

Division: 1240 Date: 10/7/97

RJR Personnel: Lanny Wolfe Signature: L. F. Wolfe

Jobber Name: Pine Vegger Signature: Donald [illegible]

Account #: 363720 Check Mailed To: [ ] Jobber [✓] Division Office

(No Chain I.D. # Accepted)

Update Activity to account #: _____

* * * * D P C * * * *

Promotion:	Rate		Units		Payment	Qty	Comments
CAM NY .20DPC VP	0.20	X		=			Camel 4 Carton DPC Displays
DOR NY .25DPC VP	0.25	X		=			Doral 4 Carton DPC Displays
SAL NY .20DPC VP	0.20	X		=			Salem 4 Carton DPC Displays
WIN NY .20DPC VP	0.20	X		=			Winston 4 Carton DPC Displays
CAM .20VPR (2 CTN)	0.20	X		=			Camel 2 Carton DPC Displays
DOR .25VPR (2 CTN)	0.25	X		=			Doral 2 Carton DPC Displays
SAL .20VPR (2 CTN)	0.20	X		=			Salem 2 Carton DPC Displays
SAL .30 VPR (2 CTN)	**0.30**	X		=			**Salem 2 Carton DPC Displays**
WIN .20VPR (2 CTN)	0.20	X		=			Winston 2 Carton DPC Displays
97 DPC PAYMENT	28.00	X		=			**DPC Display Assembly**
			TOTAL				

* * * * V A P * * * *

Display Assembly	Rate		Units		Payment		Comments
June Doral B2G1F	14.00	X		=		____	June Doral B2G1F
July Camel B2G2F	14.00	X		=		____	July Camel B2G2F
July Camel Menthol B2G:	14.00	X		=		____	July Camel Menthol B2G2F
July Doral Flashlight	28.00	X		=		____	July Doral Flashlight
August Camel T-Shirt	28.00	X		=		____	August Camel T-Shirt
August Winston B2G2F	28.00	X		=		____	August Winston B2G2F
Sept. Doral B2G1F	14.00	X	4.9	=	68.60	60	Sept. Doral B2G1F
Sept. Winston Lighter	28.00	X		=		____	Sept. Winston Lighter
SR Pre Book(Black line & Sticker)	28.00	X		=		____	Cartons for Black line & Sticker
			TOTAL				

* * * * Temporary Payment System * * * *

Promotion:	Rate		Units		Payment	Comments
		X		=		
		X		=		
		X		=		
		X		=		
			TOTAL			

51850 1818

C:\DATA\DPC\VOUCHER

Source: https://www.industrydocuments.ucsf.edu/docs/kqcy0000

FAX

R.J. Reynolds Tobacco Co.
400 Raritan Center Parkway Suite D
Edison, NJ 08837

Date: 08/08/97

Number of pages including cover sheet: **5**

To:	Pine Lesser & Sons Inc.
	Don Lesser
Phone	973-478-3310
Fax Phone	**973-478-3710**
CC	Greg Mitchell Mike Cobucci

From:	Lanny Wolfe
Phone	732-225-4774
Fax Phone	732-417-9076
Voice Mail	**1-800-757-8255** **Ext. 48795**

REMARKS:

☐ Urgent ☒ For your review ☐ Reply ASAP ☐ Please comment

Attached is the information you will need to work the August Doral B2G1F Promotion:

- Please black line all product.
- Pack each display with the number of plain white cartons of Doral listed on the attached sheet for each of the four styles.
- Add to normal order for each account on the attached list week of August 18th.
- **Please insure you take credit for all 7 cartons (4.9 live and 2.1 free) when reporting on disc.** (Each carton contains 3 prewrapped B2G1F deals and one extra live pack). Each shipper will be packed with 7 cartons consisting of Doral Lt K, Doral Lt100s, Doral FF100s, and Doral Lt M 100s

If you have any questions please let me know.

Thanks,

Lanny

518500 1819

Source: https://www.industrydocuments.ucsf.edu/docs/kqcy0000

R. J. Reynolds Tobacco Company
August '97 National Pack Promotion

Account: **Pine Lesser & Sons Inc. #363720**

Brand Promotion		Doral Buy 2 Get 1 Free 4.9 ctn live+2.1 ctn free
Display Packing		4 white ctns Doral Lt K 4 white ctns Doral Lt100s 2 white ctns Doral FF100s 4 white ctns Doral LtM100s
Disc Reporting- assign unique item # for each the four styles	Insure that all 7 ctns are reported: 4.9 live and 2.1 free	4 ctns Doral Lt K @200sticks 4 ctns Doral Lt100s @200sticks 2 ctns Doral FF100s @200sticks 4 ctns Doral LtM100s @200sticks
Billable cartons		4.9 cartons
Allocation (cs) $ Amount	<u>2,212.58</u>	4 Doral Lt K(6M) 4 Doral Lt100s(6M) 2 Doral FF100s(6M) 4 Doral LtM100s(6M)
Displays		60
Date Product Recvd		8/18/97
Display Assembly Displays Shipped to Retail - procedures required to receive .10 per ctn Category II (Plan G) payment:	Immediately	Send displays automatically to accounts on attached list week of 8/18/97
You will be credited with the following estimated August monthly Category II payment if all displays are automatically sent to accounts on attached list by 8/29/97:	**1,918.00***	Please cross out any account that refuses promotion and return list to RJR

51850 1820

Source: https://www.industrydocuments.ucsf.edu/docs/kqcy0000

R. J. Reynolds Tobacco Company
August '97 National Pack Promotion

Account: **Pine Lesser & Sons Inc. #363720**

Brand Promotion		Doral Buy 2 Get 1 Free 4.9 ctn live+2.1 ctn free

Packing and shipping payment if packing is completed within 2 weeks

14.00 per 12M case of Live product

*Plan G Accts: Must make July-Dec. RJR Savings share of category goal to collect this $

① Send #displays indicated to each account on attached VAP list.

② Voice mail 800-757-8255 mail box #48795 to request payment before sending out displays.

51850 1821

Source: https://www.industrydocuments.ucsf.edu/docs/kqcy0000

WHOLESALER : 363720 PINE LESSER & SONS, INC. <DIRECT>
TEMPLATE : 701143 70900 DOR B2G1F SEPT
TEMPLATE SEQ : 0014
SALES LEVEL : 12XXXX

TERR	RETAIL	ACCT	NAME	ADDRESS	CITY	ST	ZIP	QTY	TAX	CHAIN-ID	SUPPLIER	ACCT PHONE #
122605		060765	AMOCO GAS STATION	780 MARKET ST	PATERSON	NJ	07513	1			110875	(201)684-5169
122608		684415	B-R DELI	RT. 202/634 MAIN	TOWACO	NJ	07082	1			80045	(201)335-4464
122605	122625	026259	BALLOUTINE-DRUCKER	845 RIVERVIEW DR	TOTOWA	NJ	07512	1				(201)890-9444
122605	122625	273300	BENEVENUTI'S MARKET	359 TOTOWA AVE	PATERSON	NJ	07502	2			100250	(201)956-9179
122604		771472	CLIFTON NEWS	1145 MAIN AVE	CLIFTON	NJ	07011	1				(201)779-0026
162210	162227	723845	CRYSTAL RUN MINI	CRYSTAL RUN ROAD	MIDDLETOWN	NY	10940	1			7175	(914)344-3111
122605	122625	782956	DIVYA INTER. INC.	83 MAIN ST	LITTLE FALLS	NJ	07424	1			16800	(201)812-1382
133005	133030	708986	E & S FUEL	RT 515	VERNON	NJ	07462	1				(201)764-2246
122605	122625	585773	FOOD MART & DELI	14 WANAQUE AVE	POMPTON LAKES	NJ	07442	1				(201)835-3188
122101	122225	399395	FOSTER STATIONERY	465 S WASHINGTON	BERGENFIELD	NJ	07621	1				(201)384-6360
122608		711674	FRANKS EXXON	770 20TH AVE	PATERSON	NJ	07504	1				(201)977-8288
122605	122625	657663	HILLCREST WINE & LI	168 UNION AVE	PATERSON	NJ	07502	1				(201)595-8222
122604		717320	J.J. HO, INC.	918 CLINTON AVE #	IRVINGTON	NJ	07111	4		3666-0000		(201)375-5598
122112	122226	491520	JR TOBACCO	65 STATE RT 17	HASBROUCK HEIG	NJ	07604	1			12565	(201)288-7676
122105		659677	JTL PHARMACY	272 LIBERTY ST	LITTLE FERRY	NJ	07643	1				(201)641-7200
122605	122625	572377	K&K FOOD STORE, INC	378 FRANKLIN AVE	WYCKOFF	NJ	07481	1				(201)847-9374
122605	122625	310616	KHC FINE FOODS	615 NEWARK POMPTO	POMPTON PLAINS	NJ	07444	1				(201)835-5464
122604	122624	460272	KRAUSZER'S #281	150 7TH ST	CLIFTON	NJ	07011	1				(201)546-9743
133001	133020	771657	KRAUSZERS #89	CORNERHORN & RT.	HACKETTSTOWN	NJ	07840	1				(908)813-6303
122604	122624	484824	KRAUSZERS #272	26 GROVE ST	VERONA	NJ	07044	1			110625	(201)239-7871
122103	122628	380871	L&R SUNDRIES	4 E JOSEPH ST	MOONACHIE	NJ	07074	1				(201)440-6965
122605	122625	605941	LINDA'S DELI	248 MAIN ST	LINCOLN PARK	NJ	07035	1				(201)628-0630
122605	122625	770549	M & F MARKET	330 TOTOWA AVE	PATERSON	NJ	07502	1				(201)595-8044
122103	122628	399648	MARINA STATIONERY	512 VAN HOUTEN AV	PASSAIC	NJ	07055	1				(201)773-1281
133008	133030	690552	MARKET PLACE 2	5561 BERSHIRE RD.	MILTON	NJ	07438	1				(201)697-7238
133005	133030	609129	MURRAY'S MARKET	342 MAIN ST	OGDENSBURG	NJ	07439	1			52025	(201)209-9486
122103	122628	642659	NABORHOOD PHARMACY	270 PARK AVE	RUTHERFORD	NJ	07070	1			363720	(201)939-7612
122608		531868	NEW SKYLINE LUNCH	129 SKYLINE DR	RINGWOOD	NJ	07456	1			26000	(201)962-9584
133008	133020	735521	NEWTON NEWS	75 SPRING ST	NEWTON	NJ	07860	1				(201)200-4866
122106		578970	NINA'S CARDS & GIFT	503 PAULISON AVE	PASSAIC	NJ	07055	1				(201)773-7707
122605	122625	690343	POMPTON HOBBY CENTE	203 WANAQUE AVE	POMPTON LAKES	NJ	07442	4				(201)835-2874
122101	122225	770481	QUICK SHOP	48 PATTERSON ST	HILLSDALE	NJ	07642	1			22405	(201)666-6078
122106		608263	RIDGEFIELD LIQ. 772	533 SHALER BLVD	RIDGEFIELD	NJ	07657	1				(201)943-8122
122605	122625	771323	SCHECKS LIQ & DELI	311 HALEDON AVE	HALEDON	NJ	07508	2				(201)595-6320
162307	162330	273658	SCHERER & CO	7 MILLER RD	MAHWAH	NJ	07430	1			25100	(201)529-3711
122608		542637	SHOP SMART	494 BROADWAY	PATERSON	NJ	07514	1			111810	(201)279-6684
122608		567833	SMOKE KING	849 CLIFTON AVE	CLIFTON	NJ	07013	1		3666-0000		(201)473-8741
162307	162330	566873	SOUTH AIRMONT DELI.	53 S AIRMONT RD	SUFFERN	NY	10901	1			7350	(914)357-7544
122101	122225	229745	STATE NEWS	51-53 PALISADES A	ENGLEWOOD	NJ	07631	1				(201)568-1096
162307	162330	019924	STATIONERY, UNLTD.	6C RED SCHOOLHOUS	SPRING VALLEY	NY	10977	1			26245	(914)352-7707
122106		399834	SUNDRY SHOPPES	459 WILLIAMS AVE	HASBROUCK HEIG	NJ	07604	1				(201)288-9300
133005	133030	331901	SUSSEX MOBIL	RR 1 BOX 1387	SUSSEX	NJ	07461	1				(201)875-1465

51850 1822

Source: https://www.industrydocuments.ucsf.edu/docs/kqcy0000

WHOLESALER : *363720 PINE LESSER & SONS, INC. <DIRECT>*
TEMPLATE : 701143 70900 DOR B2G1F SEPT
TEMPLATE SEQ : 0014
SALES LEVEL : 12XXXX

TERR	RETAIL	ACCT	NAME	ADDRESS	CITY	ST	ZIP	QTY	TAX	CHAIN-ID	SUPPLIER	ACCT PHONE #
122605	122625	273876	T-BOWL SMOKE SHOP	1055 HAMBURG TPKE	WAYNE	NJ	07470	1			48625	(201)633-0404
122605	122625	273872	VALLEY SNACK	568 VALLEY RD	WAYNE	NJ	07470	1			112252	(201)696-2426
122605	122625	399616	VILLAGE STATIONERY	385 VALLEY RD	CLIFTON	NJ	07013	1			49550	(201)278-0746
133005	133030	400607	WEBBS NEWS	270 STATE RT 23	FRANKLIN	NJ	07416	5			52075	(201)827-5020
122102	122226	649184	24-24 LAWN AVE CORP	24-24 FAIR LAWN A	FAIR LAWN	NJ	07410	1				(201)797-1311

PAGE BREAK TOTAL ACCOUNTS 47 TOTAL QUANTITY 59

TEMPLATE TOTAL ACCOUNTS 47 TOTAL QUANTITY 59

51850 1823

Source: https://www.industrydocuments.ucsf.edu/docs/kqcy0000

MESSAGE CONFIRMATION

DATE:08/08/97 TIME:11:12

ID:R.J. REYNOLDS TO

DATE	TIME	TX-TIME	DISTANT STATION ID	MODE	PAGES	RESULT
08/08	11:09	02'39"		G3-S	005	OK

51850 1824

Source: https://www.industrydocuments.ucsf.edu/docs/kqcy0000

R J Reynolds
Tobacco Company
P.O. Box 2959, Winston-Salem, N.C. 27102
Phone (800) 862-4338
For Manufacturer's UPC No., Refer to Price List

SALES COPY

INVOICE

3837200	08/18/97	230-0051	10-09

WAREHOUSE	CARRIER
065 PITMAN	

BILLING ADDRESS
PINE LESSER & SONS, INC.
P.O. BOX 1807
CLIFTON NJ 07015-1807

SOLD TO/ SHIP TO
PINE LESSER & SONS, INC.
121-127 LAKEVIEW AVENUE
CLIFTON NJ 07015

SPECIAL INSTRUCTIONS: 701143 - DORAL B7G3F-3

PRINT DATE	SHIP DATE	S.A. NUMBER	PURCHASE ORDER OR CONTRACT NO.	MODE	ORDER SOURCE	ORDER DATE	DIVISION	COPIES	OPERATOR
08/15	08/18	230-0051		MAIL	FAX	07/18	1221	****	WAG9V

QUANTITY	ITEM NO.	SELECTION	ITEM NAME	UNIT QUANTITY	ITEM PRICE	BILLING AMOUNT
4	22588	6M 30	DORAL LIGHT B7G3F	24,000	290.7000	1,162.80
4	22589	6M 30	DORAL LIGHT 100 B7G3F	24,000	290.7000	1,162.80
2	22590	6M 30	DORAL FF 100 B7G3F	12,000	290.7000	581.40
4	22592	6M 30	DORAL MEN LT 100 B7G3F	24,000	290.7000	1,162.80
			LESS CREDIT FOR FREE PRODUCT			1,220.94-
			DISCOUNTABLE GROSS			2,848.86
			STD TERMS DISCOUNT OF 3.25%			92.59-
			LESS HANDLING ALLOWANCE			39.69-
			LESS STATE TAX FOR FREE PRODUCT			504.00-

TOTAL QUANTITY	SHIP WEIGHT	THOUSAND CASE	TERMS	DUE	TERMS DISCOUNT(S)	INVOICE AMOUNT
14	273	84	Credit Terms Start on Invoice/Sched. Delivery Date			
			NET PAYMENT REC BY	09/15	92.59-	2,212.58
		20'S 84	OTHERWISE PAST DUE			2,305.17

TEAR

51850 1825

10000018

RJRT FORM 9407 2/87
RJRT Form T011

Source: https://www.industrydocuments.ucsf.edu/docs/kqcy0000

Source: https://www.industrydocuments.ucsf.edu/docs/kqcy0000

R J Reynolds Tobacco Company
P. O. BOX 2955
Winston-Salem, North Carolina 27102

Personal Choice
Part of the America's heritage

1210 05A 1537342597
1210 363720
PINE LESSER & SONS
121 LAKEVIEW AVE

CLIFTON, NJ 07011

CHECK NUMBER: 5A 1537342597
CHECK DATE: 10-13-97

6

INVOICE NUMBER	GROSS	NET AMOUNT	INVOICE NUMBER	GROSS	NET AMOUNT
9728315373425	128.80	128.80			

DIVISION 1210 ACCOUNT #363720

TEMPORARY PAYMENTS (1 ITEM)
'87 STICKERNG PK 128.80

****
69 OCT WINSTON HAT (WOLFE)

Donald G Lesser

J REYNOLDS TOBACCO COMPANY PAYMENT NET CHECK AMOUNT 128.80
T Form APC1 - Rev. 8/96

DETACH THIS STUB BEFORE DEPOSITING CHECK

THIS MULTI-TONE AREA OF THE DOCUMENT CHANGES COLOR GRADUALLY AND EVENLY FROM DARK TO LIGHT WITH DARKER AREAS BOTH TOP AND BOTTOM.

R J Reynolds Tobacco Company
P. O. BOX 2955
Winston-Salem, North Carolina 27102

WACHOVIA BANK OF NORTH CAROLINA, N.A.
ASHEVILLE, NORTH CAROLINA
66-35/531

5A 1537342597
CHECK NO.

DATE
10-13-97

PAY ONLY $128.80

PAY ONE-HUNDRED-TWENTY-EIGHT DOLLARS AND 80 CENTS

TO THE ORDER OF
1210 363720
PINE LESSER & SONS
121 LAKEVIEW AVE

CLIFTON, NJ 07011

Donald G Lesser
AUTHORIZED SIGNATURE

51850 1826

⑈153734259⑦⑈ ⑆053100355⑆010459 038032⑈

WORK PLAN VOUCHER REQUEST
1997

Division: 1240 Date: 10/7/97.

RJR Personnel: Larry Wolfe. Signature: L. Z. Wolfe

Jobber Name: Pine Lesser. Signature: Donald C. Lesser

Account #: 363720 Check Mailed To: [ ] Jobber [✓] Division Office

(No Chain I.D. # Accepted)

Update Activity to account #: _____

* * * * D P C * * * *

Promotion:	Rate		Units		Payment	Qty	Comments
CAM NY .20DPC VP	0.20	X		=			Camel 4 Carton DPC Displays
DOR NY .25DPC VP	0.25	X		=			Doral 4 Carton DPC Displays
SAL NY .20DPC VP	0.20	X		=			Salem 4 Carton DPC Displays
WIN NY .20DPC VP	0.20	X		=			Winston 4 Carton DPC Displays
CAM .20VPR (2 CTN)	0.20	X		=			Camel 2 Carton DPC Displays
DOR .25VPR (2 CTN)	0.25	X		=			Doral 2 Carton DPC Displays
SAL .20VPR (2 CTN)	0.20	X		=			Salem 2 Carton DPC Displays
SAL .30 VPR (2 CTN)	**0.30**	X		=			**Salem 2 Carton DPC Displays**
WIN .20VPR (2 CTN)	0.20	X		=			Winston 2 Carton DPC Displays
97 DPC PAYMENT	28.00	X		=			**DPC Display Assembly**
			TOTAL				

* * * * V A P * * * *

Display Assembly	Rate		Units		Payment	Comments
June Doral B2G1F	14.00	X		=		____ June Doral B2G1F
July Camel B2G2F	14.00	X		=		____ July Camel B2G2F
July Camel Menthol B2G:	14.00	X		=		____ July Camel Menthol B2G2F
July Doral Flashlight	28.00	X		=		____ July Doral Flashlight
August Camel T-Shirt	28.00	X		=		____ August Camel T-Shirt
August Winston B2G2F	28.00	X		=		____ August Winston B2G2F
Sept. Doral B2G1F	14.00	X		=		____ Sept. Doral B2G1F
Sept. Winston Lighter	28.00	X		=		____ Sept. Winston Lighter
SR Pre Book(Black line & Sticker)	28.00	X		=		____ Cartons for Black line & Sticker
Oct Winston HAT 28.00 X	4.6		TOTAL		128.80	64 Oct. Winston HAT

* * * * Temporary Payment System * * * *

Promotion:	Rate		Units		Payment	Comments
		X		=		
		X		=		
		X		=		
		X		=		
			TOTAL			

51850 1827

C:\DATA\DPC\VOUCHER

Source: https://www.industrydocuments.ucsf.edu/docs/kqcy0000

FAX

R.J. Reynolds Tobacco Co.
400 Raritan Center Parkway Suite D
Edison, NJ 08837

Date: 09/15/97

Number of pages including cover sheet: **4**

To:	Pine Lesser & Sons Inc.
	Don Lesser
Phone	973-478-3310
Fax Phone	**973-478-3710**
CC	Greg Mitchell Mike Cobucci

From:	Lanny Wolfe
Phone	732-225-4774
Fax Phone	732-417-9076
Voice Mail	**1-800-757-8255** **Ext. 48795**

REMARKS:

☐ Urgent ☒ For youre review ☐ Reply ASAP ☐ Please comment

Attached is the information you will need to work the October Winston B2G Free Hat promotion:

- Pack each display with 2 cartons Winston Box and 2 cartons Winston Light Box.
- Add to normal order for each account on the list week of September 22nd.

If you have any questions please let me know.

Thanks,

Lanny

51850 1828

Source: https://www.industrydocuments.ucsf.edu/docs/kqcy0000

R.J. Reynolds Tobacco Company
October '97 National Pack Promotion

Account: **Pine Lesser & Sons Inc. #363720**

Brand Promotion	**Winston** buy 2 Packs get Free Hat.

Display Packing

2 ctns Winston Filter Box
2 ctns Winston Light Box

Disc Reporting

⇒ Following are standard RJR Promotion Descriptions. All promotions must be reported correctly to be paid.

NOTE: "Report Correctly" means that on the UIR (Unique Identifier Record) of the data file:

1) Brand Descriptions must be complete.
2) Promotion Indicator must be 'Y' for all promotions.
3) Promotion Descriptions Must be provided in the Promotion Description field (not the Brand Description field).

Brand Description	Indicator	Promotion Description
Winston KS BX	Y	WIN OCT B2G HAT
Winston 85 BX LT	Y	WIN OCT B3G HAT

* Should you require technical assistance relative to the format required using these promotion/brand descriptions on youre weekly tape/disk submissions, please contact the Partners Help Desk at (800) 230-9372

Billable cartons

2 ctns Winston Filter Box
2 ctns Winston Light Box

Allocation (cs)

2 Winston Filter Box (12M)
5 Winston Light Box (6M)

$ Amount

$3,213.92

Date Product Received

9/22/97

51850.1829

Source: https://www.industrydocuments.ucsf.edu/docs/kqcy0000

R.J. Reynolds Tobacco Company
October '97 National Pack Promotion

Account: **Pine Lesser & Sons Inc. #363720**

Brand Promotion	**Winston** buy 2 Packs get Free Hat.

Displays	**69**
Display Assembly	Immediately
Displays Shipped to Retail- procedures required to receive .10 per ctn Plan G Category II payment.	Send displays automatically to accounts on attached list week of 9/22/97
You will be credited with the following estimated October monthly category II payment If all displays are send to accounts on attached list by 10/6/97:	Please cross out any account that refuses promotion and return list to RJR **$1,918.00***
Packing and Shipping Payment if packing is completed within 2 weeks:	28.00 per 12M case of Live product Voice mail 800-757-8255 Mail Box **#48795** to request payment before sending out displays

*Plan G Accts: Must make July-Dec RJR Savings share of category goal to collect this $.

51850 1830

Source: https://www.industrydocuments.ucsf.edu/docs/kqcy0000

WHOLESALER : 363720 PINE.LESSER & SONS, INC. <DIRECT>
TEMPLATE : 700927 71000 WIN OCT HAT
TEMPLATE SEQ : 0016
SALES LEVEL : 12XXXX

TERR	RETAIL	ACCT	NAME	ADDRESS	CITY	ST	ZIP	QTY	TAX	CHAIN-ID	SUPPLIER	ACCT PHONE #
122608		273483	A & B MARKET	497 BROADWAY	PATERSON	NJ	07514	1				(201)279-3077
122605		060765	AMOCO GAS STATION	780 MARKET ST	PATERSON	NJ	07513	1			110875	(201)684-5169
122608		684415	B-R DELI	RT. 202/634 MAIN	TOWACO	NJ	07082	1			80045	(201)335-4464
122605	122625	026259	BALLOUTINE-DRUCKER	845 RIVERVIEW DR	TOTOWA	NJ	07512	1				(201)890-9444
122605	122625	273300	BENEVENUTI'S MARKET	359 TOTOWA AVE	PATERSON	NJ	07502	1			100250	(201)956-9179
122605		770980	BRUNO'S DRIVE THRU	46 NWK/POMPTON TP	PEQUANNOCK	NJ	07440	1				(201)694-7106
122604		771472	CLIFTON NEWS	1145 MAIN AVE	CLIFTON	NJ	07011	1				(201)779-0026
162210	162227	723845	CRYSTAL RUN MINI	CRYSTAL RUN ROAD	MIDDLETOWN	NY	10940	1			7175	(914)344-3111
122605	122625	782956	DIVYA INTER. INC.	83 MAIN ST	LITTLE FALLS	NJ	07424	1			16800	(201)812-1382
133005	133030	708986	E & S FUEL	RT 515	VERNON	NJ	07462	1				(201)764-2246
122608		273482	FARMACIA FLORIDA	507 BROADWAY	PATERSON	NJ	07514	1				(201)742-6313
122605	122625	585773	FOOD MART & DELI	14 WANAQUE AVE	POMPTON LAKES	NJ	07442	1				(201)835-3188
122101	122225	442817	FORT LEE MART	1490 BERGEN BLVD	FORT LEE	NJ	07024	1				(201)944-2944
122101	122225	399395	FOSTER STATIONERY	465 S WASHINGTON	BERGENFIELD	NJ	07621	1				(201)384-6360
122608		711674	FRANKS EXXON	770 20TH AVE	PATERSON	NJ	07504	1				(201)977-8288
122605	122625	657663	HILLCREST WINE & LI	168 UNION AVE	PATERSON	NJ	07502	1				(201)595-8222
122608		771005	ITALIAN CAROUSEL	114 E MAIN ST	RAMSEY	NJ	07446	1			12350	(201)825-1155
122604		717320	J.J. HO, INC.	918 CLINTON AVE #	IRVINGTON	NJ	07111	4		3666-0000		(201)375-5598
122105		659677	JTL PHARMACY	272 LIBERTY ST	LITTLE FERRY	NJ	07643	1				(201)641-7200
122605	122625	572377	K&K FOOD STORE, INC	378 FRANKLIN AVE	WYCKOFF	NJ	07481	1				(201)847-9374
122105		400044	KENS DELI	114 BROADWAY	HILLSDALE	NJ	07642	1			13900	(201)666-0401
122605	122625	310616	KHC FINE FOODS	615 NEWARK POMPTO	POMPTON PLAINS	NJ	07444	1				(201)835-5464
122604	122624	484824	KRAUSZERS #272	26 GROVE ST	VERONA	NJ	07044	1			110625	(201)239-7871
122101	122225	718961	KRAUSZERS #273	208 SPRING VALLEY	MONTVALE	NJ	07645	1				(201)476-0024
133001	133020	771657	KRAUSZERS #89	CORNERHORN & RT.	HACKETTSTOWN	NJ	07840	1				(908)813-8303
122605	122625	748996	KWIK SHOP	169 UNION BLVD	TOTOWA	NJ	07512	1				(201)956-0419
122103	122628	380871	L&R SUNDRIES	4 E JOSEPH ST	MOONACHIE	NJ	07074	2				(201)440-6965
122605	122625	605941	LINDA'S DELI	248 MAIN ST	LINCOLN PARK	NJ	07035	1				(201)628-0630
122605	122625	770549	M & F MARKET	330 TOTOWA AVE	PATERSON	NJ	07502	1				(201)595-8044
133008	133030	690552	MARKET PLACE 2	5561 BERSHIRE RD.	MILTON	NJ	07438	1				(201)697-7238
133005	133030	609129	MURRAY'S MARKET	342 MAIN ST	OGDENSBURG	NJ	07439	1			52025	(201)209-9486
122103	122628	642659	NABORHOOD PHARMACY	270 PARK AVE	RUTHERFORD	NJ	07070	1			363720	(201)939-7612
122608		531868	NEW SKYLINE LUNCH	129 SKYLINE DR	RINGWOOD	NJ	07456	1			26000	(201)962-9584
133008	133020	735521	NEWTON NEWS	75 SPRING ST	NEWTON	NJ	07860	1				(201)200-4866
122101	122225	748139	NICK'S MINI MART	1448 QUEEN ANNE R	TEANECK	NJ	07666	1				(201)833-0800
122603	122623	753289	ONE & NINE SERV STA	RT. 1 & EAST GRAN	ELIZABETH	NJ	07201	1				(908)352-9707
122107		727924	PAPERS PLUS	1 RIDGE RD	NORTH ARLINGTO	NJ	07031	1				(201)970-6887
122605	122625	690343	POMPTON HOBBY CENTE	203 WANAQUE AVE	POMPTON LAKES	NJ	07442	1				(201)835-2874
122101	122225	770481	QUICK SHOP	48 PATTERSON ST	HILLSDALE	NJ	07642	1			22405	(201)666-6078
122608		735447	RACHEL CONVENIENCE	24 W BROADWAY	PATERSON	NJ	07505	1				(201)357-0500
122109		731327	RIVERSIDE DELI	205 HUDSON ST	HOBOKEN	NJ	07030	1				(201)610-0720
122101	122225	746117	RIVERVALE LIQUORS	663 WESTWOOD AVE	RIVER VALE	NJ	07675	1				(201)666-1212

51850 1831

Source: https://www.industrydocuments.ucsf.edu/docs/kqcy0000

WHOLESALER : 363720 PINE LESSER & SONS, INC. <DIRECT>
TEMPLATE : 700927 71000 WIN OCT HAT
TEMPLATE SEQ : 0016
SALES LEVEL : 12XXXX

TERR	RETAIL	ACCT	NAME	ADDRESS	CITY	ST	ZIP	QTY	TAX	CHAIN-ID	SUPPLIER	ACCT PHONE #
122604		741537	SANJ'S SMOKE SHOP	419 BROAD ST	BLOOMFIELD	NJ	07003	1				(201)743-0693
122605	122625	771323	SCHECKS LIQ & DELI	311 HALEDON AVE	HALEDON	NJ	07508	2				(201)595-6320
162307	162330	273658	SCHERER & CO	7 MILLER RD	MAHWAH	NJ	07430	1			25100	(201)529-3711
122608		542637	SHOP SMART	494 BROADWAY	PATERSON	NJ	07514	1			111810	(201)279-6684
162307	162330	566873	SOUTH AIRMONT DELI.	53 S AIRMONT RD	SUFFERN	NY	10901	1			7350	(914)357-7544
122101	122225	229745	STATE NEWS	51-53 PALISADES A	ENGLEWOOD	NJ	07631	1				(201)568-1096
162307	162330	019924	STATIONERY, UNLTD.	6C RED SCHOOLHOUS	SPRING VALLEY	NY	10977	1			26245	(914)352-7707
122106		399834	SUNDRY SHOPPES	459 WILLIAMS AVE	HASBROUCK HEIG	NJ	07604	1				(201)288-9300
133005	133030	331901	SUSSEX MOBIL	RR 1 BOX 1387	SUSSEX	NJ	07461	1				(201)875-1465
122101		680005	SWEET EXPRESSION	174 PIERMONT RD	CRESSKILL	NJ	07626	1			62515	(201)567-4228
122605	122625	273876	T-BOWL SMOKE SHOP	1055 HAMBURG TPKE	WAYNE	NJ	07470	1			48625	(201)633-0404
122101	122225	734301	THE COFFEE STOP	82 BROADWAY	WOODCLIFF LAKE	NJ	07675	1				(201)391-7085
122608		770540	THE GREETING PLACE	1221 VAN HOUTEN A	CLIFTON	NJ	07013	1			112040	(201)777-7630
122608		766634	TOWN & COUNTRY LIQU	22 MAIN AVE	CLIFTON	NJ	07014	1			67600	(201)667-2444
122605	122625	273872	VALLEY SNACK	568 VALLEY RD	WAYNE	NJ	07470	1			112252	(201)696-2426
122605	122625	399616	VILLAGE STATIONERY	385 VALLEY RD	CLIFTON	NJ	07013	1			49550	(201)278-0746
133005	133030	400607	WEBBS NEWS	270 STATE RT 23	FRANKLIN	NJ	07416	4			52075	(201)827-5020
122102	122226	649184	24-24 LAWN AVE CORP	24-24 FAIR LAWN A	FAIR LAWN	NJ	07410	1				(201)797-1311
133008	133020	401208	7-11 #11464	341 US HIGHWAY 46	BUDD LAKE	NJ	07828	1		0001-0402		(201)691-0616

PAGE BREAK TOTAL ACCOUNTS 61 TOTAL QUANTITY 69

TEMPLATE TOTAL ACCOUNTS 61 TOTAL QUANTITY 69

51850 1832

Source: https://www.industrydocuments.ucsf.edu/docs/kqcy0000

TRANSMIT CONFIRMATION REPORT

NO.	:	010
RECEIVER	:	19734783710
TRANSMITTER	:	R.J.REYNOLDS TOB 12
DATE	:	SEP 17'97 16:11
DURATION	:	02'50
MODE	:	STD
PAGES	:	05
RESULT	:	OK

Source: https://www.industrydocuments.ucsf.edu/docs/kqcy0000

R. J. Reynolds Tobacco Company
P.O. Box 2959, Winston-Salem, N.C. 27102
Phone (800) 862-4338
For Manufacturer's UPC No., Refer to Price List

SALES COPY
INVOICE

3837200	08/22/97	265-0072	10-06
WAREHOUSE		CARRIER	
085 PITMAN			

BILLING ADDRESS
PINE LESSER & SONS, INC.
P.O. BOX 1807
CLIFTON NJ 07015-1807

SOLD TO/
SHIP TO
PINE LESSER & SONS, INC.
121-127 LAKEVIEW AVENUE
CLIFTON NJ 07015

SPECIAL INSTRUCTIONS: 000850 - SPECIAL PROMOTION

PRINT DATE	SHIP DATE	B/L NUMBER	PURCHASE ORDER OR CONTRACT NO	MODE	ORDER SOURCE	ORDER DATE	DIVISION	COPIES	OPERATOR
9/18	09/22	265-0072		MAIL	SALES	08/27	1221	****	WGCCU

QUANTITY	ITEM NO	SIZE/CTNS	ITEM NAME	CKD QUANTITY	ITEM PRICE	$ EXTND AMOUNT
2	11212	12M 60	WINSTON BOX	24,000	785.4000	1,570.80
5	11906	6M 30	WINSTON LIGHTS BOX	30,000	392.7000	1,963.50
			DISCOUNTABLE GROSS			3,534.30
			STD TERMS DISCOUNT OF 3.25%			114.86-
			EFT DISCOUNTABLE AMT			3,419.44
			EFT TERMS DISCOUNT OF .70%			23.94-

TOTAL QUANTITY	SHIP WEIGHT	THOUSAND CKD
7	182	54
		20'S 54

TERMS Credit Terms Start on Invoice/Sched. Delivery Date
PAYMENT BY EFT
OTHERWISE PAST DUE

DUE 10/06

TERMS DISCOUNT($)	$ INVOICE AMOUNT
138.80-	3,395.50
	3,534.30

51850 1834

*** E F T INVOICE *** WILL DRAFT ON 10/06

01-0002-014 -3837200-A1EA14ST14E

10000008

T Form T000

Source: https://www.industrydocuments.ucsf.edu/docs/kqcy0000

Pine Lesser and Sons, Inc.
WHOLESALE TOBACCO AND CONFECTIONARY

121-127 Lakeview Avenue
Clifton, New Jersey 07011
Phone: (973) 478-3310 FAX: (973) 478-3710

Facsimile Transmission Cover Sheet

Date: 10/24/97

Please Deliver the Following Pages to:

Name: Lanny Wolfe

Company: RJ Reynolds

FAX #: 732-417-9076

Number of Pages Including Cover: 4

From: Kim

Winston hat + Salem 30 ¢ done

If you do not receive all pages please contact:

Salem customers need to be paid.

51850 1835

Source: https://www.industrydocuments.ucsf.edu/docs/kqcy0000

OCT-23-97 THU 21:56
...ER : 301720 PINE LEDGER & SONS, INC. <DIRECT>
LATE : 700527 71000 WIN OCT HAY
LATE SEQ : 0016
E LAYO: : 12XXXX

ER	ASTATE	ACCT	NAME	ADDRESS	CITY	ST	ZIP	QTY	TAX	CHAIN-ID	SUPPLIER	ACCT PHONE #
108		273483	A & M MARKET	497 BROADWAY	PATERSON	NJ	07514	~ 1				(201)279-3077
108		060765	[redacted]	786 MARKET ST	PATERSON	NJ	07513	1			110870	(201)684-8169
108		684416	[redacted]	RT. 202/634 MAIN	TOMACO	NJ	07082	3			80046	(201)335-4444
505	122625	026259	HAMBURGINE-DRUCKER	846 RIVERVIEW DR	TOTOWA	NJ	07512	3				(201)630-9666
505	122625	273300	[redacted]	550 TOTOWA AVE	PATERSON	NJ	07502	1			104250	(201)956-8179
105		770980	[redacted]	46 NWK/POMPTON TP	PEQUANNOCK	NJ	07440	3				(201)694-7100
104		771672	[redacted]	1145 MAIN AVE	CLIFTON	NJ	07011	3				(201)779-3026
510	102227	723645	CRYSTAL RUN MINI	CRYSTAL RUN ROAD	MIDDLETOWN	NY	10940	1			7175	(914)344-5111
508	122695	782956	[redacted]	43 MAIN ST	LITTLE FALLS	NJ	07424	1			10800	(201)812-1382
005	193030	708936	[redacted]	RT 515	VERNON	NJ	07462	3				(201)764-2246
508		273483	[redacted]	807 BROADWAY	PATERSON	NJ	07514	1				(201)742-8313
505	122625	060772	[redacted]	14 WANAQUE AVE	POMPTON LAKES	NJ	07442	1				(201)835-3188
101	122225	442812	[redacted]	1400 BROAD BLVD	FORT LEE	NJ	07024	3				(201)944-2944
101	122225	442812	[redacted]	455 S WASHINGTON	BERGENFIELD	NJ	07621	1				(201)384-6360
508		711674	[redacted]	770 20TH AVE	PATERSON	NJ	07504	1				(201)977-9288
505	192695	657663	[redacted]	160 UNION AVE	PATERSON	NJ	07502	1				(201)345-9332
504		771005	[redacted]	114 N MAIN ST	RAMSEY	NJ	07446	1			12350	(201)825-1186
504		717320	[redacted]	914 CLINTON AVE #	IRVINGTON	NJ	07111	4		3660-0000		(201)375-8598
109		050522	[redacted]	273 LIBERTY ST	LITTLE FERRY	NJ	07643	3				(201)641-7200
505	122625	573771	[redacted]	378 FRANKLIN AVE	WYCKOFF	NJ	07481	1				(201)847-8374
108		400046	[redacted]	126 BROADWAY	HILLSDALE	NJ	07642	3			13900	(201)666-8401
505	122625	310616	[redacted]	616 NEWARK POMPTO	POMPTON PLAINS	NJ	07444	3				(201)835-8466
504	122624	484824	[redacted]	26 GROVE ST	VERONA	NJ	07044	3			110625	(201)239-7671
101	122225	728361	[redacted]	800 SPRING VALLEY	MONTVALE	NJ	07645	3				(201)476-0020
002	193030	771657	[redacted]	CORNERHORN & RT.	HACKETTSTOWN	NJ	07840	3				(908)813-8300
505	122625	746[illegible]	[redacted]	169 UNION BLVD	TOTOWA	NJ	07512	3				(201)956-0419
103	187588	380021	[redacted]	4 S JOSEPH ST	MONONAHIR	NJ	07074	2				(201)440-0960
505	122625	606941	[redacted]	249 MAIN ST	LINCOLN PARK	NJ	07035	3				(201)628-0630
508	122625	770549	M & T MARKET	330 TOTOWA AVE	PATERSON	NJ	07502	1				(201)595-8044
108	193029	690[illegible]	[redacted]	8561 BERGSHIRE RD,	MILTON	NJ	07438	3				(201)697-7238
505	193030	609129	[redacted]	242 MAIN ST	ORANGEBURG	NJ	07439	1			62028	(201)809-8486
104	122625	642859	[redacted]	870 PARK AVE	RUTHERFORD	NJ	07070	1			263720	(201)939-7642
509		531868	NEW SKYLINE LUNCH	329 SKYLINE DR	RINGWOOD	NJ	07456	1			26000	(201)962-8594
008	193020	736521	[redacted]	76 SPRING ST	NEWTON	NJ	07860	3				(201)300-4866
101	122225	748138	NICK'S [redacted] MART	1448 QUEEN ANNE R	TRANSOR	NJ	07656	1				(201)833 0800
103	122625	753289	ONE & [redacted] SERV STA	RT. 1 & EAST GRAN	ELIZABETH	NJ	07201	4				(908)352-8707
107		727924	PAPERS PLUS	1 RIDGE RD	NORTH ARLINGTO	NJ	07031	1				(201)876-6687
505	122625	690343	[redacted]	203 WANAQUE AVE	POMPTON LAKES	NJ	07442	1				(201)835-2874
105	122225	770681	[redacted]	48 PATTERSON ST	HILLSDALE	NJ	07642	1			32405	(201)666-8078
508		735647	[redacted]	24 W BROADWAY	PATERSON	NJ	07505	3				(201)357-0500
109		731322	[redacted]	205 HUDSON ST	HOBOKEN	NJ	07030	1				(201)610-0720
101	122225	746117	[redacted]	603 NORTWOOD AVE	RIVER VALE	NJ	07675	1				(201)666 [illegible]

110630 - Krauszers 150 7th St Clifton (2)

100140 - Alpine Texaco - Closter Dock Rd Alpine NJ (1)

20350 - Paterson Market 32 E. Railway Ave, Paterson (7)

52000 - Plains Pharmacy 66 Rt 23 N, Franklin (1)

50188 - Boonton Smoke & Deli 314 Main St, Boonton (1)

22225 - Roger Dees Caterers - 11 Erie Ave, Rutherford (1)

110800 - Middle Village Stationery 401 Piaget Ave Clifton (1)

51850 1836

Source: https://www.industrydocuments.ucsf.edu/docs/kqcy0000

OLDS TOB 12 ID:9084179076 SEP 17'97 16:10 No.010 P.05

WORKPLAN VAP TEMPLATE LISTING

PAGE: 38
DATE: 97-08-13
TIME: 01:25 PM

LESALER : 363720 PINE LESSER & SONS, INC. <DIRECT>
EMPLATE : 700927 71000 WIN OCT HAT
TEMPLATE SEQ : 0016
SALES LEVEL : 12XXXX

TERR	RETAIL	ACCT	NAME	ADDRESS	CITY	ST	ZIP	QTY	TAX	CHAIN-ID	SUPPLIER	ACCT PHONE #
122604		741537	SANJ'S SMOKE SHOP	419 BROAD ST	BLOOMFIELD	NJ	07003	1				(201)743-0093
122605	122625	771323	[illegible]	311 HALEDON AVE	HALEDON	NJ	07508	2				(201)590-6320
162307	162330	273658	SCHERER[illegible] CO	7 MILLER RD	MAHWAH	NJ	07430	1			25100	(201)529-3711
122608		641[illegible]	[illegible]	444 BROADWAY	PATERSON	NJ	07514	1			111810	(201)279-6684
162307	162330	566873	SOUTH AIRMONT DELI.	63 S AIRMONT RD	SUFFERN	NY	10901	1			7350	(914)357-7544
122101	122225	229745	[illegible]	61-53 PALISADES A	ENGLEWOOD	NJ	07631	1				(201)568-1030
162307	162330	019934	STATIONERY, UNLTD.	6C RED SCHOOLHOUSE	SPRING VALLEY	NY	10977	1			26245	(914)352-7707
122105		399934	SUNDRY SHOPPES	459 WILLIAMS AVE	HASBROUCK HEIG	NJ	07604	1				(201)288-9300
133005	133030	331901	[illegible]	RR 1 BOX 1387	SUSSEX	NJ	07461	1				(201)875-1465
122101		680[illegible]	[illegible]	174 PIERMONT RD	CRESSKILL	NJ	07626	1			62515	(201)567-4228
122605	122625	273[illegible]	[illegible]	1055 HAMBURG TPKE	WAYNE	NJ	07470	1	Returned		40625	(201)633-0404
122101	122225	734301	[illegible]	89 BROADWAY	WOODCLIFF LAKE	NJ	07675	1				(201)391-7085
122608		770540	[illegible]	1221 VAN HOUTEN A	CLIFTON	NJ	07013	1			112040	(201)777-7630
122608		766634	[illegible]	22 MAIN AVE	CLIFTON	NJ	07014	1			67600	(201)667-2444
122605	122625	273672	[illegible]	588 VALLEY RD	WAYNE	NJ	07470	1			112252	(201)696-2426
122605	122625	399616	VILLAGE STATIONERY	305 VALLEY RD	CLIFTON	NJ	07013	1			49550	(201)278-0746
133005	133030	400607	[illegible]	270 STATE RT 23	FRANKLIN	NJ	07416	1			52075	(201)827-5020
122102	122225	649154	[illegible]	24-24 FAIR LAWN A	FAIR LAWN	NJ	07410	1				(201)797-1311
133008	133020	401208	[illegible]	341 US HIGHWAY 46	RUDD LAKE	NJ	07828	1		0001-0402		(201)691 0616

PAGE BREAK TOTAL ACCOUNTS 61 TOTAL QUANTITY 69

TEMPLATE TOTAL ACCOUNTS 61 TOTAL QUANTITY 69

111685 - Rt 208 Mobil - Rt 208 South + Plaza Rd, Fairlawn (1)

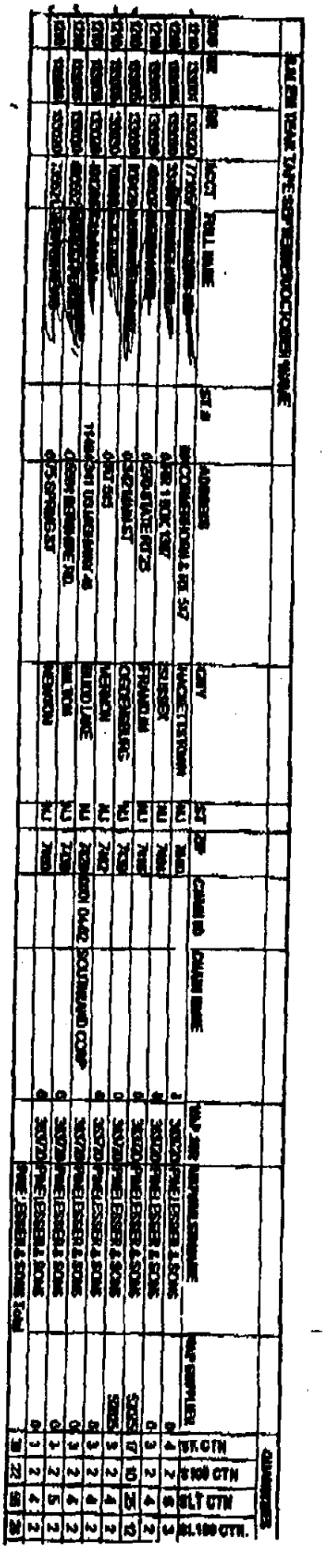
50940 - 7 Circle Foodmart - 500 Westminster Lodi (1)

111715 - 777 Deli - 251 Haledon Ave, Haledon (1)

110705 - McBride Foodmart - 500 McBride Ave, West Paterson (1)

51850 1837

Source: https://www.industrydocuments.ucsf.edu/docs/kqcy0000



Source: https://www.industrydocuments.ucsf.edu/docs/kqcy0000

Source: https://www.industrydocuments.ucsf.edu/docs/kqcy0000

R J Reynolds Tobacco Company
P. O. BOX 2955
Winston-Salem, North Carolina 27102

Personal Choice
Part of the America's heritage

1210 05A 1537341497
1210 363720
PINE LESSER & SONS
121 LAKEVIEW AVE

CLIFTON, NJ 07011

CHECK NUMBER: 5A 1537341497
CHECK DATE: 10-13-97

6

INVOICE NUMBER	GROSS	NET AMOUNT	INVOICE NUMBER	GROSS	NET AMOUNT
9728315373414	141.98	141.98			

DIVISION 1210 ACCOUNT #363720

TEMPORARY PAYMENTS (1 ITEM)
'97 VAP PK & SHP 141.98

****
78 SEPT WINSTON LIGHTER (WOLFE)

R J REYNOLDS TOBACCO COMPANY PAYMENT NET CHECK AMOUNT 141.98

RT Form APC1 - Rev. 8/96

DETACH THIS STUB BEFORE DEPOSITING CHECK

THIS MULTI-TONE AREA OF THE DOCUMENT CHANGES COLOR GRADUALLY AND EVENLY FROM DARK TO LIGHT WITH DARKER AREAS BOTH TOP AND BOTTOM.

R J Reynolds Tobacco Company
P. O. BOX 2955
Winston-Salem, North Carolina 27102

WACHOVIA BANK OF NORTH CAROLINA, N.A.
ASHEVILLE, NORTH CAROLINA
56-35/531

5A 1537341497

CHECK NO

DATE
10-13-97

PAY ONLY

PAY ONE-HUNDRED-FORTY-ONE DOLLARS AND 96 CENTS

TO THE ORDER OF
1210 363720
PINE LESSER & SONS
121 LAKEVIEW AVE

CLIFTON, NJ 07011

AUTHORIZED SIGNATURE

51850 1839

⑈153734149⑦⑈ ⑆053100355⑆010459 038032⑈

WORK PLAN VOUCHER REQUEST
1997

Division: 1240 Date: 10/7/97

RJR Personnel: Lanny Wolfe Signature: L L Wolfe

Jobber Name: Pine Legger Signature: X Donald P. Fess

Account #: 363720 Check Mailed To: [ ] Jobber [✓] Division Office

(No Chain I.D. # Accepted)

Update Activity to account #: _____

* * * * D P C * * * *

Promotion:	Rate		Units		Payment	Qty	Comments
CAM NY .20DPC VP	0.20	X		=			Camel 4 Carton DPC Displays
DOR NY .25DPC VP	0.25	X		=			Doral 4 Carton DPC Displays
SAL NY .20DPC VP	0.20	X		=			Salem 4 Carton DPC Displays
WIN NY .20DPC VP	0.20	X		=			Winston 4 Carton DPC Displays
CAM .20VPR (2 CTN)	0.20	X		=			Camel 2 Carton DPC Displays
DOR .25VPR (2 CTN)	0.25	X		=			Doral 2 Carton DPC Displays
SAL .20VPR (2 CTN)	0.20	X		=			Salem 2 Carton DPC Displays
SAL .30 VPR (2 CTN)	**0.30**	X		=			**Salem 2 Carton DPC Displays**
WIN .20VPR (2 CTN)	0.20	X		=			Winston 2 Carton DPC Displays
97 DPC PAYMENT	28.00	X		=			**DPC Display Assembly**
			TOTAL				

* * * * V A P * * * *

Display Assembly	Rate		Units		Payment		Comments
June Doral B2G1F	14.00	X		=		____	June Doral B2G1F
July Camel B2G2F	14.00	X		=		____	July Camel B2G2F
July Camel Menthol B2G:	14.00	X		=		____	July Camel Menthol B2G2F
July Doral Flashlight	28.00	X		=		____	July Doral Flashlight
August Camel T-Shirt	28.00	X		=		____	August Camel T-Shirt
August Winston B2G2F	28.00	X		=		____	August Winston B2G2F
Sept. Doral B2G1F	14.00	X		=		____	Sept. Doral B2G1F
Sept. Winston Lighter	28.00	X	5.07	=	141.96	76	Sept. Winston Lighter
SR Pre Book(Black line & Sticker)	28.00	X		=		____	Cartons for Black line & Sticker
			TOTAL				

* * * * Temporary Payment System * * * *

Promotion:	Rate		Units		Payment	Comments
		X		=		
		X		=		
		X		=		
		X		=		
			TOTAL			

51850 1840

C/DATA/DPC/VOUCHER

Source: https://www.industrydocuments.ucsf.edu/docs/kqcy0000

R J Reynolds
Tobacco Company

Lanny Wolfe
Account Manager

400 Raritan Center Parkway
Edison, NJ 08837
(732) 225-4774 Fax (732)417-9076
Voice Mail (800)757-8255, Ext 48795

August 19, 1997

Don Lesser
Pine Lesser & Sons Inc.
121 Lakeview Ave
Clifton, NJ 07011

Re: *September Winston Lighter National Pack Promotion*

Attached is the information you will need to work the August Winston B2G 2 Lighters promotion:

- Pack each display with 2 cartons Winston Box and 2 cartons Winston Light Box.
- Add to normal order for each account on the list week of September 2nd.

If you have any questions please let me know.

Thanks,

Lanny

CC: Greg Mitchell
Mike Cobucci

LTW/as
attachments

51850 1841

Source: https://www.industrydocuments.ucsf.edu/docs/kqcy0000

R.J. Reynolds Tobacco Company
September '97 National Pack Promotion

Account: **Pine Lesser & Sons Inc. #363720**

Brand Promotion		**Winston** buy 2 Packs get 2 Lighters.
Display Packing		2 ctns Winston Box 2 ctns Winston Light Box
Disc Reporting	Report as promoted product	2 ctns Winston Box @ 200 Sticks Per Ctn 2 ctns Winston Light Box @ 200 Sticks Per Ctn
Billable cartons		2 ctns Winston Box 2 ctns Winston Light Box
Allocation (cs)		**3** Winston Box (12M) **5** Winston Light Box (6M)
$ Amount	**$3,955.82**	
Date Product Received		**9/2/97**
Displays		**76**
Display Assembly		Immediately
Displays Shipped to Retail- procedures required to receive .10 per ctn Plan G Category II payment.		Send displays automatically to accounts on attached list week of 9/2/97
You will be credited with the following estimated September monthly category II payment If all displays are send to accounts on attached list by 9/12/97:	**$1,918.00***	Please cross out any account that refuses promotion and return list to RJR
Packing and Shipping Payment if packing is completed within 2 weeks:		28.00 per 12M case of Live product Voice mail 800-757-8255 Mail Box **#48795** to request payment before sending out displays

*Plan G Accts: Must make July-Dec RJR Savings share of category goal to collect this $.

51850 1842

Source: https://www.industrydocuments.ucsf.edu/docs/kqcy0000

WHOLESALER : 363720 PINE LESSER & SONS, INC. <DIRECT>
TEMPLATE : 700649 70900 WIN SEP B2G LTRS
TEMPLATE SEQ : 0013
SALES LEVEL : 12XXXX

TERR	RETAIL	ACCT	NAME	ADDRESS	CITY	ST	ZIP	QTY	TAX	CHAIN-ID	SUPPLIER	ACCT PHONE #
22608		273483	A & B MARKET	497 BROADWAY	PATERSON	NJ	07514	1				(201)279-3077
22101		579737	ALPINE TEXACO	PO BOX 636	ALPINE	NJ	07620	1			692338	(201)767-1363
22605		060765	AMOCO GAS STATION	780 MARKET ST	PATERSON	NJ	07513	1			110875	(201)684-5169
22608		684415	B-R DELI	RT. 202/634 MAIN	TOWACO	NJ	07082	1			80045	(201)335-4464
22605	122625	026259	BALLOUTINE-DRUCKER	845 RIVERVIEW DR	TOTOWA	NJ	07512	1				(201)890-9444
22605	122625	273300	BENEVENUTI'S MARKET	359 TOTOWA AVE	PATERSON	NJ	07502	1			100250	(201)956-9175
22605		770983	BRUNO'S DRIVE THRU	46 NWK/POMPTON TP	PEQUANNOCK	NJ	07440	1				(201)694-7106
22604		771472	CLIFTON NEWS	1145 MAIN AVE	CLIFTON	NJ	07011	1				(201)779-0028
22210	162227	723845	CRYSTAL RUN MINI	CRYSTAL RUN ROAD	MIDDLETOWN	NY	10940	1			7175	(914)344-3111
22605	122625	782956	DIVYA INTER. INC.	83 MAIN ST	LITTLE FALLS	NJ	07424	1			16800	(201)812-1382
22608		491445	DOMINIANNIS SPECIAL	515 CLIFTON AVE	CLIFTON	NJ	07011	1			7615	(201)365-0148
03005	133030	708986	E & S FUEL	RT 515	VERNON	NJ	07462	1				(201)764-2246
22608		273482	FARMACIA FLORIDA	507 BROADWAY	PATERSON	NJ	07514	1				(201)742-6313
22605	122625	585773	FOOD MART & DELI	14 WANAQUE AVE	POMPTON LAKES	NJ	07442	1				(201)835-3188
22101	122225	442817	FORT LEE MART	1490 BERGEN BLVD	FORT LEE	NJ	07024	1				(201)944-2944
22101	122225	399395	FOSTER STATIONERY	465 S WASHINGTON	BERGENFIELD	NJ	07621	1				(201)384-6360
22608		711674	FRANKS EXXON	770 20TH AVE	PATERSON	NJ	07504	1				(201)977-8288
22605	122625	657663	HILLCREST WINE & LI	168 UNION AVE	PATERSON	NJ	07502	1				(201)595-8222
22608		771005	ITALIAN CAROUSEL	114 E MAIN ST	RAMSEY	NJ	07446	1			12350	(201)825-1155
22604		717320	J.J. HO, INC.	918 CLINTON AVE #	IRVINGTON	NJ	07111	5		3666-0000		(201)375-5598
22101	122225	400244	JOSEPHS DRUGS	6 QUEEN ANNE RD	BOGOTA	NJ	07603	1				(201)342-0729
22105		659677	JTL PHARMACY	272 LIBERTY ST	LITTLE FERRY	NJ	07643	1				(201)641-7200
22605	122625	572377	K&K FOOD STORE, INC	378 FRANKLIN AVE	WYCKOFF	NJ	07481	1				(201)847-9374
22105		400044	KENS DELI	114 BROADWAY	HILLSDALE	NJ	07642	1			13900	(201)666-0401
22605	122625	310616	KHC FINE FOODS	615 NEWARK POMPTO	POMPTON PLAINS	NJ	07444	1				(201)835-5464
22604	122624	460272	KRAUSZER'S #281	150 7TH ST	CLIFTON	NJ	07011	1				(201)546-9743
22604	122624	484824	KRAUSZERS #272	26 GROVE ST	VERONA	NJ	07044	1			110625	(201)239-7871
22101	122225	718961	KRAUSZERS #273	208 SPRING VALLEY	MONTVALE	NJ	07645	1				(201)476-0024
03001	133020	771657	KRAUSZERS #89	CORNERHORN & RT.	HACKETTSTOWN	NJ	07840	1				(908)813-8303
22605	122625	748996	KWIK SHOP	169 UNION BLVD	TOTOWA	NJ	07512	1				(201)956-0419
22103	122628	380871	L&R SUNDRIES	4 E JOSEPH ST	MOONACHIE	NJ	07074	2				(201)440-6965
22605	122625	605941	LINDA'S DELI	248 MAIN ST	LINCOLN PARK	NJ	07035	1				(201)628-0630
22605	122625	770549	M & F MARKET	330 TOTOWA AVE	PATERSON	NJ	07502	1				(201)595-8044
22103	122628	399648	MARINA STATIONERY	512 VAN HOUTEN AV	PASSAIC	NJ	07055	1				(201)773-1281
03008	133030	690552	MARKET PLACE 2	5561 BERSHIRE RD.	MILTON	NJ	07438	1				(201)697-7238
22608		580817	MILLER QUIK STOP	715 BROADWAY	PATERSON	NJ	07514	1				(201)742-0866
03005	133030	609129	MURRAY'S MARKET	342 MAIN ST	OGDENSBURG	NJ	07439	1			52025	(201)209-9486
22103	122628	642659	NABORHOOD PHARMACY	270 PARK AVE	RUTHERFORD	NJ	07070	1			363720	(201)939-7612
03008	133020	735521	NEWTON NEWS	75 SPRING ST	NEWTON	NJ	07860	1				(201)200-4866
22101	122225	748139	NICK'S MINI MART	1448 QUEEN ANNE R	TEANECK	NJ	07666	1				(201)833-0800
22107		727924	PAPERS PLUS	1 RIDGE RD	NORTH ARLINGTO	NJ	07031	1				(201)970-6887
22605	122625	690343	POMPTON HOBBY CENTE	203 WANAQUE AVE	POMPTON LAKES	NJ	07442	1				(201)835-2874

5

51850 1843

Source: https://www.industrydocuments.ucsf.edu/docs/kqcy0000

WHOLESALER : 363720 PINE LESSER & SONS, INC. <DIRECT>
TEMPLATE : 700649 70900 WIN SEP B2G LTRS
TEMPLATE SEQ : 0013
SALES LEVEL : 12XXXX

TERR	RETAIL	ACCT	NAME	ADDRESS	CITY	ST	ZIP	QTY	TAX	CHAIN-ID	SUPPLIER	ACCT PHONE #
122101	122225	770481	QUICK SHOP	48 PATTERSON ST	HILLSDALE	NJ	07642	1			22405	(201)666-607E
122608		735447	RACHEL CONVENIENCE	24 W BROADWAY	PATERSON	NJ	07505	1				(201)357-050C
122106		273827	RADBURN DELI	14-35 PLAZA RD	FAIR LAWN	NJ	07410	1				(201)796-1303
122109		731327	RIVERSIDE DELI	205 HUDSON ST	HOBOKEN	NJ	07030	1				(201)610-072C
122101	122225	746117	RIVERVALE LIQUORS	663 WESTWOOD AVE	RIVER VALE	NJ	07675	1				(201)666-1212
122605	122625	771323	SCHECKS LIQ & DELI	311 HALEDON AVE	HALEDON	NJ	07508	2				(201)595-632C
162307	162330	273658	SCHERER & CO	7 MILLER RD	MAHWAH	NJ	07430	1			25100	(201)529-3712
122608		542637	SHOP SMART	494 BROADWAY	PATERSON	NJ	07514	1			111810	(201)279-6684
122608		567833	SMOKE KING	849 CLIFTON AVE	CLIFTON	NJ	07013	1		3666-0000		(201)473-8741
162307	162330	566873	SOUTH AIRMONT DELI.	53 S AIRMONT RD	SUFFERN	NY	10901	1			7350	(914)357-7544
122101	122225	229745	STATE NEWS	51-53 PALISADES A	ENGLEWOOD	NJ	07631	1				(201)568-1096
162307	162330	019924	STATIONERY, UNLTD.	6C RED SCHOOLHOUS	SPRING VALLEY	NY	10977	1			26245	(914)352-7707
122106		399834	SUNDRY SHOPPES	459 WILLIAMS AVE	HASBROUCK HEIG	NJ	07604	1				(201)288-9300
133005	133030	331901	SUSSEX MOBIL	RR 1 BOX 1387	SUSSEX	NJ	07461	1				(201)875-1465
122101		680005	SWEET EXPRESSION	174 PIERMONT RD	CRESSKILL	NJ	07626	1			62515	(201)567-4228
122605	122625	273876	T-BOWL SMOKE SHOP	1055 HAMBURG TPKE	WAYNE	NJ	07470	1			48625	(201)633-0404
122101	122225	734301	THE COFFEE STOP	82 BROADWAY	WOODCLIFF LAKE	NJ	07675	1				(201)391-7085
122608		399625	TONY'S GROCERY	189 W 2ND ST	CLIFTON	NJ	07011	1				(201)772-9839
122608		766634	TOWN & COUNTRY LIQU	22 MAIN AVE	CLIFTON	NJ	07014	1			67600	(201)667-2444
122605	122625	273872	VALLEY SNACK	568 VALLEY RD	WAYNE	NJ	07470	1			112252	(201)696-2426
122605	122625	399616	VILLAGE STATIONERY	385 VALLEY RD	CLIFTON	NJ	07013	1			49550	(201)278-0746
133005	133030	400607	WEBBS NEWS	270 STATE RT 23	FRANKLIN	NJ	07416	4			52075	(201)827-502C
122106		689309	ZERO 24 GAS STAT IN	40-10 ROUTE 4 EAS	FAIR LAWN	NJ	07410	1				(201)791-1113
122102	122226	649184	24-24 LAWN AVE CORP	24-24 FAIR LAWN A	FAIR LAWN	NJ	07410	1				(201)797-1311
133008	133020	401208	7-11 #11464	341 US HIGHWAY 46	BUDD LAKE	NJ	07828	1		0001-0402		(201)691-0616

PAGE BREAK TOTAL ACCOUNTS 67 TOTAL QUANTITY 76

TEMPLATE TOTAL ACCOUNTS 67 TOTAL QUANTITY 76

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R.J. Reynolds Tobacco Company
P.O. Box 2959, Winston-Salem, N.C. 27102
Phone (800) 862-4338
For Manufacturer's UPC No., Refer to Price List

SALES COPY
INVOICE

3637200	09/02/97	245-0260	10-10
WAREHOUSE	CARRIER		
065 PITMAN			

BILLING ADDRESS
PINE LESSER & SONS, INC.
P.O. BOX 1807
CLIFTON NJ 07015-1807

SOLD TO/ SHIP TO
PINE LESSER & SONS, INC.
121-127 LAKEVIEW AVENUE
CLIFTON NJ 07015

SPECIAL INSTRUCTIONS: 000950 - SPECIAL PROMOTION

PRINT DATE	SHIP DATE	B/L NUMBER	PURCHASE ORDER OR CONTRACT NO.	MODE	ORDER SOURCE	ORDER DATE	DIVISION	CORRECTION	OPERATOR
08/28	09/02	245-0260		MAIL	SALES	08/13	1221	****	WQBNH

QUANTITY	ITEM NO.	SELECTION	ITEM NAME	COST QUANTITY	ITEM PRICE	EXTENDED LINE AMOUNT
3	11212	12M 60	WINSTON BOX	36,000	743.4000	2,230.20
5	11906	6M 30	WINSTON LIGHTS BOX	30,000	371.7000	1,858.50
			DISCOUNTABLE GROSS			4,088.70
			STD TERMS DISCOUNT OF 3.25%			132.88-
			EFT DISCOUNTABLE AMT			3,955.82
			EFT TERMS DISCOUNT OF .70%			27.69-

TOTAL QUANTITY	SHIP WEIGHT	THOUSAND CIGT	TERMS	DUE	TERMS DISCOUNT($)	INVOICE AMOUNT
8	222	66	Credit Terms Start on Invoice/Sched. Delivery Date		160.57-	3,928.13
		20'S 66	PAYMENT BY EFT OTHERWISE PAST DUE	09/16		4,088.70

*** E F T INVOICE *** WILL DRAFT ON 09/16

01-0002-014 -3637200-A1EA14ST14E

10000010

51850 1845

RJT Form T000

Source: https://www.industrydocuments.ucsf.edu/docs/kqcy0000

Pine Lesser and Sons, Inc.
WHOLESALE TOBACCO AND CONFECTIONARY

121-127 Lakeview Avenue
Clifton, New Jersey 07011
Phone: (973) 478-3310 FAX: (973) 478-3710

Facsimile Transmission Cover Sheet

Date: 10/10/97

Please Deliver the Following Pages to:

Name: Lanny Wolfe

Company: RJ Reynolds

FAX #: 732-417-9076

Number of Pages Including Cover: 3

From: Kim

Winston Lighter done

If you do not receive all pages please contact:

Call me if any questions Regarding list

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Source: https://www.industrydocuments.ucsf.edu/docs/kqcy0000

OCT- 9-97 THU 21:15

WORKPLAN VAP TEMPLATE LISTING

PAGE: 38
DATE: 97-09 30
TIME: 04:19 PM

[redacted] : 363720 PINE LESSER & SONS, INC. <DIRECT>
TEMPLATE : 7006A9 70500 MIN SEV MZG LTRS
TEMPLATE SEQ : 0013
SALES LEVEL : 12XXXX

TERR	RETAIL	ACCT	NAME	ADDRESS	CITY	ST	ZIP	QTY	TAX	CHAIN-ID	SUPPLIER	ACCT PHONE #
122608		273483	A & B MARKET	497 BROADWAY	PATERSON	NJ	07514	1				(201)279-3077
122101		579737	[redacted]	PO BOX 616	ALPINE	NJ	07620	1			692338	(201)767-1361
122605		060765	[redacted]	780 MARKET ST	PATERSON	NJ	07513	1			110875	(201)684-5169
122608		6844[redacted]	[redacted]	RT. 502/634 MAIN	TOMACO	NJ	07082	1			80045	(201)335-4464
122605	122625	026253	[redacted]	845 RIVERVIEW DR	TOTOWA	NJ	07512	1				(201)890 9444
122605	122625	273300	[redacted]	159 TOTOWA AVE	PATERSON	NJ	07502	1			100250	(201)956-9175
122605		770980	[redacted]	46 NWK/POMPTON TP	PEQUANNOCK	NJ	07440	1				(201)694-7106
122604		771478	[redacted]	1145 MAIN AVE	CLIFTON	NJ	07011	1				(201)779-0026
162210	162227	723845	[redacted]	CRYSTAL RUN ROAD	MIDDLETOWN	NY	10940	1			7175	(914)344-3111
122605	122625	782956	[redacted]	33 MAIN ST	LITTLE FALLS	NJ	07424	1			16800	(201)812-1302
122608		491465	[redacted]	515 CLIFTON AVE	CLIFTON	NJ	07011	1			7615	(201)365-0148
133005	133030	708986	[redacted]	RT 515	VERNON	NJ	07462	1				(201)764-2246
122608		273482	[redacted]	507 BROADWAY	PATERSON	NJ	07514	1				(201)742-6313
122605	122625	585773	[redacted]	14 WANAQUE AVE	POMPTON LAKES	NJ	07442	1				(201)835-3188
122101	122228	442[redacted]	[redacted]	1430 BERGEN BLVD	FORT LEE	NJ	07024	2				(201)944-2944
122101	122225	399395	[redacted]	485 S WASHINGTON	BERGENFIELD	NJ	07621	1				(201)384-6360
122608		711674	[redacted]	770 29TH AVE	PATERSON	NJ	07504	1				(201)977-8238
122605	122625	657664	[redacted]	168 UNION AVE	PATERSON	NJ	07502	3				(201)595-8222
122608		771005	[redacted]	114 E MAIN ST	RAMSEY	NJ	07446	1			12350	(201)825-1155
122604		787330	[redacted]	910 CLINTON AVE #	IRVINGTON	NJ	07111	5		3666-0000		(201)375-5598
122101	122225	400244	JOSEPH'S DRUGS	6 QUEEN ANNE RD	BOGOTA	NJ	07603	1				(201)342-0729
122105		659677	[redacted]	272 LIBERTY ST	LITTLE FERRY	NJ	07643	1				(201)641-7200
122608	122625	572372	[redacted]	178 FRANKLIN AVE	WYCKOFF	NJ	07481	1				(201)847-9574
122105		400046	[redacted]	124 BROADWAY	HILLSDALE	NJ	07642	1			13900	(201)666-0401
122605	122625	310616	[redacted]	615 NEWARK POMPTO	POMPTON PLAINS	NJ	07444	1				(201)835-5464
122604	122624	460272	[redacted]	150 7TH ST	CLIFTON	NJ	07011	1				(201)546-9743
122604	122624	484824	[redacted]	26 GROVE ST	VERONA	NJ	07044	1			110625	(201)239-7871
122101	122225	718961	[redacted]	209 SPRING VALLEY	MONTVALE	NJ	07645	2				(201)476-0074
133001	133020	771651	[redacted]	CORNERHORN & RT.	HACKETTSTOWN	NJ	07840	1				(908)813-8303
122605	122625	748936	[redacted]	169 UNION BLVD	TOTOWA	NJ	07512	1				(201)956-0419
122103	122628	380871	[redacted]	4 E JOSEPH ST	MOONACHIE	NJ	07074	2				(201)440-6969
122605	122625	605941	[redacted]	248 MAIN ST	LINCOLN PARK	NJ	07035	1				(201)628-0630
122605	122625	770549	[redacted]	330 TOTOWA AVE	PATERSON	NJ	07502	1				(201)595-8044
122103	122628	399668	[redacted]	512 VAN HOUTEN AV	PASSAIC	NJ	07055	1				(201)779-1281
133008	133030	690[redacted]	[redacted]	5561 BERKSHIRE RD.	MILTON	NJ	07438	1				(201)697-7238
122608		580817	[redacted]	715 BROADWAY	PATERSON	NJ	07514	1				(201)742-0868
133005	133030	609129	[redacted]	342 MAIN ST	OGDENSBURG	NJ	07439	2			52025	(201)209-9486
122103	122628	647669	[redacted]	270 PARK AVE	RUTHERFORD	NJ	07070	1			363720	(201)939-7619
133008	133020	735521	[redacted]	75 SPRING ST	NEWTON	NJ	07860	2				(201)200-4866
122101	122225	748139	[redacted]	1448 QUEEN ANNE R	TEANECK	NJ	07666	1				(201)833-0800
122107		747924	[redacted]	1 RIDGE RD	NORTH ARLINGTO	NJ	07031	1				(201)970-6887
122605	122625	690343	[redacted]	203 WANAQUE AVE	POMPTON LAKES	NJ	07442	1				(201)835-2074

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OCT- 9-97 THU 21:16

WORKPLAN VAR TEMPLATE LISTING

PAGE: 39
DATE: 97-06-30
TIME: 04:19 PM

[illegible] : 363720 PINE LESSER & SONS, INC. <DIRECT>
[illegible]MPLATE : 700649 70900 WIN SRP R2C LTRC
[illegible]MPLATE SEQ : 0013
[illegible]ALES LEVEL : 12XXXX

TERR	RETAIL	ACCT	NAME	ADDRESS	CITY	ST	ZIP	QTY	TAX	CHAIN-ID	SUPPLIER	ACCT PHONE #
22101	122225	770431	[illegible]	48 PATTERSON ST	HILLSDALE	NJ	07642	1			22405	(201)666-6078
22608		735447	[illegible]	24 W BROADWAY	PATERSON	NJ	07505	1				(201)357-0500
22106		273827	[illegible]	14-35 PLAZA RD	FAIR LAWN	NJ	07410	1				(201)796-1303
22109		731327	RIVERSIDE DELI X	205 HUDSON RT	HOBOKEN	NJ	07030	1	Refuses All			(201)610-0720
03101	122225	746117	[illegible]	663 WESTWOOD AVE	RIVER VALE	NJ	07675	1				(201)666-1217
22605	122625	771323	[illegible] DELI	311 HALEDON AVE	HALEDON	NJ	07508	2				(201)595-6320
52307	162330	273658	SCHERER & CO X	7 HILLER RD	MAHWAH	NJ	07430	1	Fire		25100	(201)529-3711
22608		542638	[illegible]	494 BROADWAY	PATERSON	NJ	07514	1			111810	(201)279-6694
22608		567833	[illegible] X	849 CLIFTON AVE	CLIFTON	NJ	07013	1	Refuses	3666-0000		(201)473-8741
52307	162330	566873	[illegible]	53 S AIRMONT RD	SUFFERN	NY	10901	1			7350	(914)357-7544
22101	122225	229745	[illegible]	51-53 PALISADES A	ENGLEWOOD	NJ	07631	1				(201)568-1095
52307	162330	019924	[illegible]	6C RED SCHOOLHOUS	SPRING VALLEY	NY	10977	1			26245	(914)352-7707
22106		399834	[illegible]	459 WILLIAMS AVE	HASBROUCK HEIG	NJ	07604	1	Fire-			(201)200-9300
33005	133030	331901	[illegible]	RR 1 BOX 1387	SUSSEX	NJ	07461	1				(201)875-1465
22101		680005	[illegible]	174 PIERMONT RD	CRESSKILL	NJ	07626	1			62515	(201)567-4221
22605	122625	273876	[illegible]	1055 HAMBURG TPKE	WAYNE	NJ	07470	1			48625	(201)633-0404
22101	122225	734301	[illegible]	82 BROADWAY	WOODCLIFF LAKE	NJ	07675	1				(201)391-7085
22608		399625	TONY'S GROCERY	189 W 2ND ST	CLIFTON	NJ	07011	1				(201)772-9830
22608		766634	TOWN & COUNTRY LIQU	80 MAIN AVE	CLIFTON	NJ	07014	1			67600	(201)667-2444
22605	122625	273872	[illegible]	568 VALLEY RD	WAYNE	NJ	07470	1			112252	(201)696-2426
22605	122625	399616	[illegible]	385 VALLEY RD	CLIFTON	NJ	07013	1			49550	(201)278-0746
33005	133030	400607	[illegible]	270 STATE RT 33	FRANKLIN	NJ	07416	4			52075	(201)827-5020
22106		689309	ZERO 24 GAS STAT IN	40-10 ROUTE 4 EAS	FAIR LAWN	NJ	07410	1				(201)791-1113
22102	122226	649184	[illegible] CORP	24-24 FAIR LAWN A	FAIR LAWN	NJ	07410	1				(201)797-1321
33008	133020	401208	[illegible]	341 US HIGHWAY 46	BUDD LAKE	NJ	07828	1		0001-0402		(201)691-0616

PAGE BREAK TOTAL ACCOUNTS 67 TOTAL QUANTITY 76

TEMPLATE TOTAL ACCOUNTS 67 TOTAL QUANTITY 76

110525 K4H Stat. 11 Sheridan Ave, Hohokus 1

52050 Plains Pharmacy 66 Rt 23 N, Franklin 2

~~[illegible]~~

100780 Dumont News 42 W. Madison Ave, Dumont 1

76

51850 1848

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RJ Reynolds Tobacco Company
P. O. BOX 2955
Winston-Salem, North Carolina 27102

Tobacco currently contributes more than $14 billion to federal, state and local budgets in cigarette taxes
RJR-Working for America's 45 million smokers

1210 05A 1536372097
1210 363720
PINE LESSER & SONS
121 LAKEVIEW AVE

CLIFTON, NJ 07011

CHECK NUMBER: 5A 1536372097
CHECK DATE: 08-06-97

6

INVOICE NUMBER	GROSS	NET AMOUNT	INVOICE NUMBER	GROSS	NET AMOUNT
9721715363720	140.00	140.00			

DIVISION 1210 ACCOUNT #363720

TEMPORARY PAYMENTS (1 ITEM)
'97 VAP PK & SHP 140.00

****
75 AUGUST WINSTON B2G2F (WOLFE)

Donald C. Lesser

R J REYNOLDS TOBACCO COMPANY PAYMENT NET CHECK AMOUNT 140.00

T Form APC1 - Rev. 8/96

DETACH THIS STUB BEFORE DEPOSITING CHECK

THIS MULTI-TONE AREA OF THE DOCUMENT CHANGES COLOR GRADUALLY AND EVENLY FROM DARK TO LIGHT WITH DARKER AREAS BOTH TOP AND BOTTOM.

RJ Reynolds Tobacco Company
P. O. BOX 2955
Winston-Salem, North Carolina 27102

WACHOVIA BANK OF NORTH CAROLINA, N.A.
ASHEVILLE, NORTH CAROLINA
66-36763

5A 1536372097
CHECK NO.

DATE
08-06-97

PAY ONLY 140.00 CTS CTS

PAY ONE-HUNDRED-FORTY DOLLARS AND 00 CENTS

TO THE ORDER OF
1210 363720
PINE LESSER & SONS
121 LAKEVIEW AVE

CLIFTON, NJ 07011

Kenneth J. Leyko
AUTHORIZED SIGNATURE

51850 1849

⑈1536372097⑈ ⑆053100355⑆010459 038032⑈

Source: https://www.industrydocuments.ucsf.edu/docs/kqcy0000

WORK PLAN VOUCHER REQUEST
2ND HALF - 1997

Division: 1240 Date: 7/30/97

RJR Personnel: Lanny Wolfe Signature: L. T. Wolfe

Jobber Name: Pine Legion Signature: X Donald E. Lesser

Account #: 363720 Check Mailed To: ☐ Jobber ☑ Division Office

(No Chain I.D. # Accepted)

Update Activity to account #: _____

* * * * **D P C** * * * *

Promotion:	Rate	Units	Payment	Qty	Comments
CAM NY .20DPC VP	0.20	X	=		Camel 4 Carton DPC Displays
DOR NY .25DPC VP	0.25	X	=		Doral 4 Carton DPC Displays
SAL NY .20DPC VP	0.20	X	=		Salem 4 Carton .30 off DPC Displays
WIN NY .20DPC VP	0.20	X	=		Winston 4 Carton DPC Displays
CAM .20VPR (2 CTN)	0.20	X	=		Camel 2 Carton DPC Displays
DOR .25VPR (2 CTN)	0.25	X	=		Doral 2 Carton DPC Displays
SAL .20VPR (2 CTN)	0.20	X	=		Salem 2 Carton .30 off DPC Displays
WIN .20VPR (2 CTN)	0.20	X	=		Winston 2 Carton DPC Displays
97 DPC PAYMENT	28.00	X	=		**DPC Display Assembly**
			TOTAL		

* * * * **V A P** * * * *

Display Assembly	Rate	Units	Payment	Comments
August Winston B2G2F	28.00	X 5	= 140.00	75 August Winston B2G2F.
April Camel Menthol Hat	28.00	X	=	___ April Camel Menthol Hat
June Doral B2G1F	14.00	X	=	___ June Doral B2G1F
July Camel B2G2F	14.00	X	=	___ July Camel B2G2F
July Doral Flashlight	28.00	X	=	___ July Doral Flashlight
Salem .30 Tear Tape	14.00	X	=	___ Salem .30 Tear Tape
SR Pre Book(Black line & Sticker)	28.00	X	=	___ Cartons for Black line & Sticker
			TOTAL	

* * * * **Temporary Payment System** * * * *

Promotion:	Rate	Units	Payment	Comments
		X	=	
		X	=	
		X	=	
		X	=	
			TOTAL	

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CDATADPCVOUCHER

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FAX

R. J. Reynolds Tobacco Co.
400 Raritan Center Parkway
Edison, N.J. 08837

Date 07/28/97

Number of pages including cover sheet 5

To: Pine Lesser & Sons Inc.

Don Lesser

Phone

Fax Phone **973-478-3710**

CC: **Greg Mitchell**
Mike Cobucci

From:

Lanny Wolfe

Phone **908-225-4774**

Fax Phone **908-417-9076**

Voice Mail **800-757-8255**
Ext.48795

REMARKS:

☐ Urgent ☒ For your review ☐ Reply ASAP ☐ Please comment

Attached is the information you will need to work the August New "No Bull" Winston B2G2Free Promotion:

- Each shipper contains 20 sleeves: please pack each sleeve with 2 prebanded B1G1F units
- Pack 10 sleeves with Winston Box Product and 10 sleeves with Winston Light Box Product (requires 4 white cartons of Winston Box and 4 white cartons of Winston Lights Box)
- Add to normal order for each account on the attached list week of August 4th.
- **A Bonus of $50 will be paid if all accounts on the attached list receive this promotion by Friday August 15th. To receive this bonus sign and fax the attached list of accounts to 908-417-9076 by Monday, August 18th noting any accounts refusing this promotion.**

If you have an questions please let me know.

Thanks,

Lanny

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R. J. Reynolds Tobacco Company
August '97 National Pack Promotion

Account: **Pine Lesser & Sons Inc. #363720**

Brand Promotion		Winston Box Buy 2 Pks Get 2 Pks Free 8 carton display
Display Packing	20 B2G2F Units	4 white ctns Winston Box 4 white ctns Winston Lights Box
Disc Reporting- assign unique item #s for promoted Winston Box and Winston Light Box	Insure that all 8 ctns are reported	4 ctn Winston Bx @ 200 sticks 4 ctns Winston Lights Bx @ 200 sticks
Billable cartons		2 ctns Winston Bx 2 ctns Winston Lights Bx
Allocation (cs)		10 Winston Bx(6M) 10 Winston LTBx(6M)
$ Amount	$2,275.40	
Displays		75
Date Product Recvd		8/4/97
Display Assembly	Immediately	
Displays Shipped to Retail- procedures required to receive .10 per ctn Category II (Plan G) payment:		Send displays automatically to accounts on attached list week of 8/4/97

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Source: https://www.industrydocuments.ucsf.edu/docs/kqcy0000

R. J. Reynolds Tobacco Company
August '97 National Pack Promotion

Account: **Pine Lesser & Sons Inc. #363720**

Brand Promotion		Winston Box Buy 2 Pks Get 2 Pks Free 8 carton display

You will be credited with the following estimated August monthly Category II payment if all displays are automatically sent to accounts on attached list by 8/22/97, 1997:

$1,918.00*

Please cross out accounts that refuse promotion. Sign and return list to your RJR Rep to indicate that displays have been shipped to all accounts not crossed out. Payment for the month will be credited after checking at least 10% of list for accuracy.

Packing and shipping payment if packing is completed within 2 weeks

28.00 per 12M case of Live product

*Plan G Accts: Must make July- Dec. RJR Savings share of category goal to collect this $
① Send #displays indicated to each account on attached VAP list.
② Voice mail 800-757-8255 mail box #48795 to request payment.

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WHOLESALER : 363720 PINE LESSER & SONS, INC. <DIRECT>
TEMPLATE : 700465 70800 WIN AUG B2G2F
TEMPLATE SEQ : 0012
SALES LEVEL : 12XXXX

TERR	RETAIL	ACCT	NAME	ADDRESS	CITY	ST	ZIP	QTY	TAX	CHAIN-ID	SUPPLIER	ACCT PHONE #
122608		273483	A & B MARKET	497 BROADWAY	PATERSON	NJ	07514	1				(201)279-3077
122101		579737	ALPINE TEXACO	PO BOX 636	ALPINE	NJ	07620	1			692338	(201)767-1363
122605		060765	AMOCO GAS STATION	780 MARKET ST	PATERSON	NJ	07513	1			110875	(201)684-5169
122608		684415	B-R DELI	RT. 202/634 MAIN	TOWACO	NJ	07082	1			80045	(201)335-4464
122605	122625	026259	BALLOUTINE-DRUCKER	845 RIVERVIEW DR	TOTOWA	NJ	07512	1				(201)890-9444
122605	122625	273300	BENEVENUTI'S MARKET	359 TOTOWA AVE	PATERSON	NJ	07502	1			100250	(201)956-9179
122605		770980	BRUNO'S DRIVE THRU	46 NWK/POMPTON TP	PEQUANNOCK	NJ	07440	1				(201)694-7106
122604		771472	CLIFTON NEWS	1145 MAIN AVE	CLIFTON	NJ	07011	1				(201)779-0026
162210	162227	723845	CRYSTAL RUN MINI	CRYSTAL RUN ROAD	MIDDLETOWN	NY	10940	1			7175	(914)344-3111
122605	122625	782956	DIVYA INTER. INC.	83 MAIN ST	LITTLE FALLS	NJ	07424	1			16800	(201)812-1382
122608		491445	DOMINIANNIS SPECIAL	515 CLIFTON AVE	CLIFTON	NJ	07011	1			7615	(201)365-0148
133005	133030	708986	E & S FUEL	RT 515	VERNON	NJ	07462	1				(201)764-2246
122608		273482	FARMACIA FLORIDA	507 BROADWAY	PATERSON	NJ	07514	1				(201)742-6313
122605	122625	585773	FOOD MART & DELI	14 WANAQUE AVE	POMPTON LAKES	NJ	07442	1				(201)835-3188
122101	122225	442817	FORT LEE MART	1490 BERGEN BLVD	FORT LEE	NJ	07024	1				(201)944-2944
122101	122225	399395	FOSTER STATIONERY	465 S WASHINGTON	BERGENFIELD	NJ	07621	1				(201)384-6360
122608		711674	FRANKS EXXON	770 20TH AVE	PATERSON	NJ	07504	1				(201)977-8288
122605	122625	657663	HILLCREST WINE & LI	168 UNION AVE	PATERSON	NJ	07502	1				(201)595-8222
122608		771005	ITALIAN CAROUSEL	114 E MAIN ST	RAMSEY	NJ	07446	1			12350	(201)825-1155
122604		717320	J.J. HO, INC.	918 CLINTON AVE #	IRVINGTON	NJ	07111	5		3666-0000		(201)375-5598
122101	122225	400244	JOSEPHS DRUGS	6 QUEEN ANNE RD	BOGOTA	NJ	07603	1				(201)342-0729
122105		659677	JTL PHARMACY	272 LIBERTY ST	LITTLE FERRY	NJ	07643	1				(201)641-7200
122605	122625	572377	K&K FOOD STORE, INC	378 FRANKLIN AVE	WYCKOFF	NJ	07481	1				(201)847-9374
122105		400044	KENS DELI	114 BROADWAY	HILLSDALE	NJ	07642	1			13900	(201)666-0401
122605	122625	310616	KHC FINE FOODS	615 NEWARK POMPTO	POMPTON PLAINS	NJ	07444	1				(201)835-5464
122604	122624	460272	KRAUSZER'S #281	150 7TH ST	CLIFTON	NJ	07011	1				(201)546-9743
122101	122225	718961	KRAUSZERS #273	208 SPRING VALLEY	MONTVALE	NJ	07645	1				(201)476-0024
122604	122624	484824	KRAUSZERS #272	26 GROVE ST	VERONA	NJ	07044	1			110625	(201)239-7871
133001	133020	771657	KRAUSZERS #89	CORNERHORN & RT.	HACKETTSTOWN	NJ	07840	1				(908)813-8303
122605		748996	KWIK SHOP	169 UNION BLVD	TOTOWA	NJ	07512	1				(201)956-0419
122103	122628	380871	L&R SUNDRIES	4 E JOSEPH ST	MOONACHIE	NJ	07074	2				(201)440-6965
122605	122625	605941	LINDA'S DELI	248 MAIN ST	LINCOLN PARK	NJ	07035	1				(201)628-0630
122605	122625	770549	M & F MARKET	330 TOTOWA AVE	PATERSON	NJ	07502	1				(201)595-8044
122103	122628	399648	MARINA STATIONERY	512 VAN HOUTEN AV	PASSAIC	NJ	07055	1				(201)773-1281
133008	133030	690552	MARKET PLACE 2	5561 BERSHIRE RD.	MILTON	NJ	07438	1				(201)697-7238
122608		580817	MILLER QUIK STOP	715 BROADWAY	PATERSON	NJ	07514	1				(201)742-0866
133005	133030	609129	MURRAY'S MARKET	342 MAIN ST	OGDENSBURG	NJ	07439	1			52025	(201)209-9486
122103	122628	642659	NABORHOOD PHARMACY	270 PARK AVE	RUTHERFORD	NJ	07070	1			363720	(201)939-7612
133008	133020	735521	NEWTON NEWS	75 SPRING ST	NEWTON	NJ	07860	1				(201)200-4866
122107		727924	PAPERS PLUS	1 RIDGE RD	NORTH ARLINGTO	NJ	07031	1				(201)970-6887
122605	122625	690343	POMPTON HOBBY CENTE	203 WANAQUE AVE	POMPTON LAKES	NJ	07442	1				(201)835-2874
122101	122225	770481	QUICK SHOP	48 PATTERSON ST	HILLSDALE	NJ	07642	1			22405	(201)666-6078

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WHOLESALER : 363720 PINE LESSER & SONS, INC. <DIRECT>
TEMPLATE : 700465 70800 WIN AUG B2G2F
TEMPLATE SEQ : 0012
SALES LEVEL : 12XXXX

TERR	RETAIL	ACCT	NAME	ADDRESS	CITY	ST	ZIP	QTY	TAX	CHAIN-ID	SUPPLIER	ACCT PHONE #
122608		735447	RACHEL CONVENIENCE	24 W BROADWAY	PATERSON	NJ	07505	1				(201)357-0500
122106		273827	RADBURN DELI	14-35 PLAZA RD	FAIR LAWN	NJ	07410	1				(201)796-1303
122106 —		608263	RIDGEFIELD LIQ. 772	533 SHALER BLVD	RIDGEFIELD	NJ	07657	1				(201)943-8122
122109		731327	RIVERSIDE DELI	205 HUDSON ST	HOBOKEN	NJ	07030	1				(201)610-0720
122101	122225	746117	RIVERVALE LIQUORS	663 WESTWOOD AVE	RIVER VALE	NJ	07675	1				(201)666-1212
122605	122625	771323	SCHECKS LIQ & DELI	311 HALEDON AVE	HALEDON	NJ	07508	2				(201)595-6320
162307	162330	273658	SCHERER & CO	7 MILLER RD	MAHWAH	NJ	07430	1			25100	(201)529-3711
122608		542637	SHOP SMART	494 BROADWAY	PATERSON	NJ	07514	1			111810	(201)279-6684
122608		567833	SMOKE KING	849 CLIFTON AVE	CLIFTON	NJ	07013	1		3666-0000		(201)473-8741
162307	162330	566873	SOUTH AIRMONT DELI.	53 S AIRMONT RD	SUFFERN	NY	10901	1			7350	(914)357-7544
122101	122225	229745	STATE NEWS	51-53 PALISADES A	ENGLEWOOD	NJ	07631	1				(201)568-1096
162307	162330	019924	STATIONERY, UNLTD.	6C RED SCHOOLHOUS	SPRING VALLEY	NY	10977	1			26245	(914)352-7707
122106		399834	SUNDRY SHOPPES	459 WILLIAMS AVE	HASBROUCK HEIG	NJ	07604	1				(201)288-9300
133005	133030	331901	SUSSEX MOBIL	RR 1 BOX 1387	SUSSEX	NJ	07461	1				(201)875-1465
122101		680005	SWEET EXPRESSION	174 PIERMONT RD	CRESSKILL	NJ	07626	1			62515	(201)567-4228
122605	122625	273876	T-BOWL SMOKE SHOP	1055 HAMBURG TPKE	WAYNE	NJ	07470	1			48625	(201)633-0404
122101	122225	734301	THE COFFEE STOP	82 BROADWAY	WOODCLIFF LAKE	NJ	07675	1				(201)391-7085
122608		399625	TONY'S GROCERY	189 W 2ND ST	CLIFTON	NJ	07011	1				(201)772-9839
122608		766634	TOWN & COUNTRY LIQU	22 MAIN AVE	CLIFTON	NJ	07014	1			67600	(201)667-2444
122605	122625	273872	VALLEY SNACK	568 VALLEY RD	WAYNE	NJ	07470	1			112252	(201)696-2426
122605	122625	399616	VILLAGE STATIONERY	385 VALLEY RD	CLIFTON	NJ	07013	1			49550	(201)278-0746
133005	133030	400607	WEBBS NEWS	270 STATE RT 23	FRANKLIN	NJ	07416	4			52075	(201)827-5020
122102	122226	649184	24-24 LAWN AVE CORP	24-24 FAIR LAWN A	FAIR LAWN	NJ	07410	1				(201)797-1311
133008	133020	401208	7-11 #11464	341 US HIGHWAY 46	BUDD LAKE	NJ	07828	1		0001-0402		(201)691-0616

PAGE BREAK TOTAL ACCOUNTS 66 TOTAL QUANTITY 75

TEMPLATE TOTAL ACCOUNTS 66 TOTAL QUANTITY 75

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TRANSMIT CONFIRMATION REPORT

NO.	:	015
RECEIVER	:	19734783710
TRANSMITTER	:	R.J.REYNOLDS TOB 12
DATE	:	JUL 28'97 15:30
DURATION	:	02'55
MODE	:	STD
PAGES	:	05
RESULT	:	OK

Source: https://www.industrydocuments.ucsf.edu/docs/kqcy0000

BILLING ADDRESS: PINE LESSER & SONS, INC.
P.O. BOX 1807
CLIFTON NJ 07015-1807

SOLD TO/
SHIP TO: PINE LESSER & SONS, INC.
121-127 LAKEVIEW AVENUE
CLIFTON NJ 07015

SPECIAL INSTRUCTIONS: 700485 - WINSTON B2G2F-3

07/31	08/04	216-0064		SALES	07/01	1221
10	24091	6M 30	WINSTON BOX B1G1F	80.000	37.7000	
10	24092	6M 30	WINSTON LT BOX B1G1F	80.000	37.7000	
			LESS CREDIT FOR FREE PRODUCT			
			DISCOUNTABLE GROSS			
			STD TERMS DISCOUNT OF 3.25			
			LESS HANDLING ALLOWANCE			
			LESS STATE TAX FOR FREE PRODUCT			

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Source: https://www.industrydocuments.ucsf.edu/docs/kqcy0000

R.J. Reynolds Tobacco Company
P. O. BOX 2955
Winston-Salem, North Carolina 27102

Tobacco currently contributes more than $14 billion to federal, state and local budgets in cigarette taxes
RJR-Working for America's 45 million smokers

1210 05A 1536372397
1210 363720
PINE LESSER & SONS
121 LAKEVIEW AVE

CLIFTON, NJ 07011

CHECK NUMBER: 5A 1536372397
CHECK DATE: 08-06-97

6

INVOICE NUMBER	GROSS	NET AMOUNT	INVOICE NUMBER	GROSS	NET AMOUNT
9721715363723	106.40	106.40			

DIVISION 1210 ACCOUNT #363720

TEMPORARY PAYMENTS (1 ITEM)
'97 VAP PK & SHP 106.40

****
57 JULY CAMEL T SHIRT (WOLFE)

R J REYNOLDS TOBACCO COMPANY PAYMENT NET CHECK AMOUNT 106.40

RT Form APC1 - Rev. 8/96

DETACH THIS STUB BEFORE DEPOSITING CHECK

THIS MULTI-TONE AREA OF THE DOCUMENT CHANGES COLOR GRADUALLY AND EVENLY FROM DARK TO LIGHT WITH DARKER AREAS BOTH TOP AND BOTTOM

R.J. Reynolds Tobacco Company
P. O. BOX 2955
Winston-Salem, North Carolina 27102

WACHOVIA BANK OF NORTH CAROLINA, N.A.
ASHEVILLE, NORTH CAROLINA
66-36/531

5A 1536372397
CHECK NO.

DATE
08-06-97

PAY ONLY

PAY ONE-HUNDRED-SIX DOLLARS AND 40 CENTS

TO THE ORDER OF
1210 363720
PINE LESSER & SONS
121 LAKEVIEW AVE

CLIFTON, NJ 07011

AUTHORIZED SIGNATURE

51850 1858

⑈153637239⑦⑈ ⑆053100355⑆010459 038032⑈

Source: https://www.industrydocuments.ucsf.edu/docs/kqcy0000

WORK PLAN VOUCHER REQUEST
2ND HALF - 1997

Division: 1240 Date: 7/30/97

RJR Personnel: Lanny Wolfe Signature: L. T. Wolfe

Jobber Name: Five Legacy Signature: X Donald E. Lesso

Account #: 363720 Check Mailed To: ☐ Jobber ☑ Division Office

(No Chain I.D. # Accepted)

Update Activity to account #: _____

* * * * D P C * * * *

Promotion:	Rate	Units	Payment	Qty Comments
CAM NY .20DPC VP	0.20	X	=	Camel 4 Carton DPC Displays
DOR NY .25DPC VP	0.25	X	=	Doral 4 Carton DPC Displays
SAL NY .20DPC VP	0.20	X	=	Salem 4 Carton .30 off DPC Displays
WIN NY .20DPC VP	0.20	X	=	Winston 4 Carton DPC Displays
CAM .20VPR (2 CTN)	0.20	X	=	Camel 2 Carton DPC Displays
DOR .25VPR (2 CTN)	0.25	X	=	Doral 2 Carton DPC Displays
SAL .20VPR (2 CTN)	0.20	X	=	Salem 2 Carton .30 off DPC Displays
WIN .20VPR (2 CTN)	0.20	X	=	Winston 2 Carton DPC Displays
97 DPC PAYMENT	28.00	X	=	**DPC Display Assembly**
			TOTAL	

* * * * V A P * * * *

Display Assembly	Rate	Units	Payment	Comments
July Camel T Shirt	28.00	X 3.8	= 106.40	52 July Camel T Shirt
April Camel Menthol Hat	28.00	X	=	____ April Camel Menthol Hat
June Doral B2G1F	14.00	X	=	____ June Doral B2G1F
July Camel B2G2F	14.00	X	=	____ July Camel B2G2F
July Doral Flashlight	28.00	X	=	____ July Doral Flashlight
Salem .30 Tear Tape	14.00	X	=	____ Salem .30 Tear Tape
SR Pre Book(Black line & Sticker)	28.00	X	=	____ Cartons for Black line & Sticker
			TOTAL	

* * * * Temporary Payment System * * * *

Promotion:	Rate	Units	Payment	Comments
		X	=	
		X	=	
		X	=	
		X	=	
			TOTAL	

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C:\DATA\DPC\VOUCHER

Source: https://www.industrydocuments.ucsf.edu/docs/kqcy0000

FAX

R. J. Reynolds Tobacco Co.
400 Raritan Center Parkway
Edison, N.J. 08837

Date 07/16/97

Number of pages including cover sheet 4

To: Pine Lesser & Sons Inc.

Don Lesser

Phone

Fax Phone **973-478-3710**

CC: **Greg Mitchell**
Mike Cobucci

From:

Lanny Wolfe

Phone **908-225-4774**

Fax Phone **908-417-9076**

Voice Mail **800-757-8255**
Ext.48795

REMARKS:

☐ Urgent ☒ For your review ☐ Reply ASAP ☐ Please comment

Attached is the information you will need to work the July Camel B2GFree "T" Shirt promotion:

- Pack each display with 1 carton Camel Filter Box and 3 cartons of Camel Light Box.
- Add to normal order for each account on the attached list week of July 21st.
- **Please be sure you take credit for 1 promoted carton of Camel Filter Box and 3 promoted cartons of Camel LTBox with premium when reporting on disc.**

If you have any questions please let me know.

Thanks,

Lanny

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Source: https://www.industrydocuments.ucsf.edu/docs/kqcy0000

R. J. Reynolds Tobacco Company
July '97 National Pack Promotion

Account: **Pine Lesser & Sons Inc. #363720**

Brand Promotion		Camel Box Buy 2 Pks Get Free "T" Shirt 4 carton display
Display Packing	20 "T" Shirts	1 ctn Camel Filter Bx 3 ctns Camel Lights Bx
Disc Reporting- assign unique item # for promoted Camel Light Box	Insure that all 4 ctns are reported	1 ctn Camel F Bx @ 200 sticks 3 ctns Camel LTBx @ 200 sticks
Billable cartons		1 ctns Camel F Bx 3 ctns Camel LT Bx
Allocation (cs)		**1** Camel FBx(12M) **3** Camel LTBx(12M)
$ Amount	2,876.96	
Displays		**57**
Date Product Recvd		**7/21/97**
Display Assembly	Immediately	
Displays Shipped to Retail- procedures required to receive .10 per ctn Category II (Plan G) payment:		Send displays automatically to accounts on attached list week of **7/21/97**
You will be credited with the following estimated July monthly Category II payment if all displays are automatically sent to accounts on attached list by **August 11**, 1997:	**$1,918.00***	Please cross out any account that refuses promotion and return list to RJR
Packing and shipping payment if packing is completed within 2 weeks		28.00 per 12M case of Live product

*Plan G Accts: Must make Jan.-June RJR Savings share of category goal to collect this $
① Send #displays indicated to each account on attached VAP list.
② Voice mail 800-757-8255 mail box **#48795** to request payment before sending out displays.

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Source: https://www.industrydocuments.ucsf.edu/docs/kqcy0000

WHOLESALER : 363720 PINE LESSER & SONS, INC. <DIRECT>
TEMPLATE : 700040 70800 CAM AUG T-SHIRT
TEMPLATE SEQ : 0011
SALES LEVEL : 12XXXX

TERR	RETAIL	ACCT	NAME	ADDRESS	CITY	ST	ZIP	QTY	TAX	CHAIN-ID	SUPPLIER	ACCT PHONE #
122101		579737	ALPINE TEXACO	PO BOX 636	ALPINE	NJ	07620	1			692338	(201)767-1363
122605		060765	AMOCO GAS STATION	780 MARKET ST	PATERSON	NJ	07513	1			110875	(201)684-5169
122608		684415	B-R DELI	RT. 202/634 MAIN	TOWACO	NJ	07082	1			80045	(201)335-4464
122605	122625	026259	BALLOUTINE-DRUCKER	845 RIVERVIEW DR	TOTOWA	NJ	07512	1				(201)890-9444
122605	122625	273300	BENEVENUTI'S MARKET	359 TOTOWA AVE	PATERSON	NJ	07502	1			100250	(201)956-9179
122605		770980	BRUNO'S DRIVE THRU	46 NWK/POMPTON TP	PEQUANNOCK	NJ	07440	1				(201)694-7106
122604		771472	CLIFTON NEWS	1145 MAIN AVE	CLIFTON	NJ	07011	1				(201)779-0026
162210	162227	723845	CRYSTAL RUN MINI	CRYSTAL RUN ROAD	MIDDLETOWN	NY	10940	1			7175	(914)344-3111
122605	122625	782956	DIVYA INTER. INC.	83 MAIN ST	LITTLE FALLS	NJ	07424	1			16800	(201)812-1382
133005	133030	708986	E & S FUEL	RT 515	VERNON	NJ	07462	1				(201)764-2246
122605	122625	585773	FOOD MART & DELI	14 WANAQUE AVE	POMPTON LAKES	NJ	07442	1				(201)835-3188
122101	122225	442817	FORT LEE MART	1490 BERGEN BLVD	FORT LEE	NJ	07024	1				(201)944-2944
122101	122225	399395	FOSTER STATIONERY	465 S WASHINGTON	BERGENFIELD	NJ	07621	1				(201)384-6360
122608		711674	FRANKS EXXON	770 20TH AVE	PATERSON	NJ	07504	1				(201)977-8288
122605	122625	657663	HILLCREST WINE & LI	168 UNION AVE	PATERSON	NJ	07502	1				(201)595-8222
122608		771005	ITALIAN CAROUSEL	114 E MAIN ST	RAMSEY	NJ	07446	1			12350	(201)825-1155
122604		717320	J.J. HO, INC.	918 CLINTON AVE #	IRVINGTON	NJ	07111	5		3666-0000		(201)375-5598
122605	122625	572377	K&K FOOD STORE, INC	378 FRANKLIN AVE	WYCKOFF	NJ	07481	1				(201)847-9374
122105		400044	KENS DELI	114 BROADWAY	HILLSDALE	NJ	07642	1			13900	(201)666-0401
122605	122625	310616	KHC FINE FOODS	615 NEWARK POMPTO	POMPTON PLAINS	NJ	07444	1				(201)835-5464
122604	122624	460272	KRAUSZER'S #281	150 7TH ST	CLIFTON	NJ	07011	1				(201)546-9743
133001	133020	771657	KRAUSZERS #89	CORNERHORN & RT.	HACKETTSTOWN	NJ	07840	1				(908)813-8303
122604	122624	484824	KRAUSZERS #272	26 GROVE ST	VERONA	NJ	07044	1			110625	(201)239-7871
122101	122225	718961	KRAUSZERS #273	208 SPRING VALLEY	MONTVALE	NJ	07645	1				(201)476-0024
122605		748996	KWIK SHOP	169 UNION BLVD	TOTOWA	NJ	07512	1				(201)956-0419
122103	122628	380871	L&R SUNDRIES	4 E JOSEPH ST	MOONACHIE	NJ	07074	1				(201)440-6965
122605	122625	605941	LINDA'S DELI	248 MAIN ST	LINCOLN PARK	NJ	07035	1				(201)628-0630
122605	122625	770549	M & F MARKET	330 TOTOWA AVE	PATERSON	NJ	07502	1				(201)595-8044
133008	133030	690552	MARKET PLACE 2	5561 BERSHIRE RD.	MILTON	NJ	07438	1				(201)697-7238
133005	133030	609129	MURRAY'S MARKET	342 MAIN ST	OGDENSBURG	NJ	07439	1			52025	(201)209-9486
133008	133020	735521	NEWTON NEWS	75 SPRING ST	NEWTON	NJ	07860	1				(201)200-4866
122107		727924	PAPERS PLUS	1 RIDGE RD	NORTH ARLINGTO	NJ	07031	1				(201)970-6887
122605	122625	690343	POMPTON HOBBY CENTE	203 WANAQUE AVE	POMPTON LAKES	NJ	07442	1				(201)835-2874
122101	122225	770481	QUICK SHOP	48 PATTERSON ST	HILLSDALE	NJ	07642	1			22405	(201)666-6078
122608		735447	RACHEL CONVENIENCE	24 W BROADWAY	PATERSON	NJ	07505	1				(201)357-0500
122109		731327	RIVERSIDE DELI	205 HUDSON ST	HOBOKEN	NJ	07030	1				(201)610-0720
122101	122225	746117	RIVERVALE LIQUORS	663 WESTWOOD AVE	RIVER VALE	NJ	07675	1				(201)666-1212
122605	122625	771323	SCHECKS LIQ & DELI	311 HALEDON AVE	HALEDON	NJ	07508	1				(201)595-6320
162307	162330	273658	SCHERER & CO	7 MILLER RD	MAHWAH	NJ	07430	1			25100	(201)529-3711
122608		567833	SMOKE KING	849 CLIFTON AVE	CLIFTON	NJ	07013	1		3666-0000		(201)473-8741
162307	162330	566873	SOUTH AIRMONT DELI.	53 S AIRMONT RD	SUFFERN	NY	10901	1			7350	(914)357-7544
122101	122225	229745	STATE NEWS	51-53 PALISADES A	ENGLEWOOD	NJ	07631	1				(201)568-1096

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WHOLESALER . : 363720 PINE LESSER & SONS, INC. <DIRECT>
TEMPLATE : 700040 70800 CAM AUG T-SHIRT
TEMPLATE SEQ : 0011
SALES LEVEL : 12XXXX

TERR	RETAIL	ACCT	NAME	ADDRESS	CITY	ST	ZIP	QTY	TAX	CHAIN-ID	SUPPLIER	ACCT PHONE #
162307	162330	019924	STATIONERY, UNLTD.	6C RED SCHOOLHOUS	SPRING VALLEY	NY	10977	1			26245	(914)352-7707
122106		399834	SUNDRY SHOPPES	459 WILLIAMS AVE	HASBROUCK HEIG	NJ	07604	1				(201)288-9300
122101		680005	SWEET EXPRESSION	174 PIERMONT RD	CRESSKILL	NJ	07626	1			62515	(201)567-4228
122605	122625	273876	T-BOWL SMOKE SHOP	1055 HAMBURG TPKE	WAYNE	NJ	07470	1			48625	(201)633-0404
122101	122225	734301	THE COFFEE STOP	82 BROADWAY	WOODCLIFF LAKE	NJ	07675	1				(201)391-7085
122608		766634	TOWN & COUNTRY LIQU	22 MAIN AVE	CLIFTON	NJ	07014	1			67600	(201)667-2444
122605	122625	399616	VILLAGE STATIONERY	385 VALLEY RD	CLIFTON	NJ	07013	1			49550	(201)278-0746
133005	133030	400607	WEBBS NEWS	270 STATE RT 23	FRANKLIN	NJ	07416	2			52075	(201)827-5020
122102	122226	649184	24-24 LAWN AVE CORP	24-24 FAIR LAWN A	FAIR LAWN	NJ	07410	1				(201)797-1311
133008	133020	401208	7-11 #11464	341 US HIGHWAY 46	BUDD LAKE	NJ	07828	1		0001-0402		(201)691-0616

PAGE BREAK TOTAL ACCOUNTS 52 TOTAL QUANTITY 57

TEMPLATE TOTAL ACCOUNTS 52 TOTAL QUANTITY 57

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MAILFILE

16 July 1997

R . J. REYNOLDS TOBACCO COMPANY

Winston-Salem, N.C. 27102
(910)741-5000

RJR

TO: L T WOLFE
3 COPPERMINE VLG
FLEMINGTON NJ 08822

FROM: RJ REYNOLDS TOBACCO COMPANY
401 NORTH MAIN STREET
WINSTON-SALEM, NC 27102

THE FOLLOWING ITEMS HAVE BEEN SHIPPED TO: PINE LESSER & SONS 1226XX
SIS ACCOUNT NUMBER 363720
121 LAKEVIEW AVE
CLIFTON NJ 07011
FROM ADVANCE NC BY NEW YORK CAROLINA EX BILL LADING NUMBER 19770111
ON 07/16/97:

ORDERED	SHIPPED	BACKORDER	ITEM NO.	ITEM DESCRIPTION
57	57		530264	CAM B2GF AUGUST T-SHIRT W/POS

YOUR COMPLETE SHIPMENT IS ESTIMATED TO ARRIVE ON 07/21/97.

REFERENCE ORDER NUMBER 7182-1645 ON ANY INQUIRIES ABOUT THIS SHIPMENT
WHICH WAS ENTERED 07/01/97.
CARRIER INSTRUCTIONS:

51850 1864

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51850 1865

Source: https://www.industrydocuments.ucsf.edu/docs/kqcy0000

MESSAGE CONFIRMATION

DATE:07/16/97 TIME:15:24

ID:R.J. REYNOLDS TO

DATE	TIME	TX-TIME	DISTANT STATION ID	MODE	PAGES	RESULT
07/16	15:22	01'47"		G3-S	004	OK

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Source: https://www.industrydocuments.ucsf.edu/docs/kqcy0000

Pine Lesser and Sons, Inc.
WHOLESALE TOBACCO AND CONFECTIONARY

121-127 Lakeview Avenue
Clifton, New Jersey 07011
Phone: (973) 478-3310 FAX: (973) 478-3710

Facsimile Transmission Cover Sheet

Date: 8/11/97

Please Deliver the Following Pages to:

Name: Lanny Wolfe

Company: RJ Reynolds

FAX #: 732-417-9076

Number of Pages Including Cover: 3

From: Kirk

If you do not receive all pages please contact:

Camel T-Shirt deal done

Crossed out accounts mean they got deals except where noted.

51850 1867

Source: https://www.industrydocuments.ucsf.edu/docs/kqcy0000

07/16/97 15:23 . R.J. REYNOLDS TOB. 9084179076 003

WORKPLAN VAP TEMPLATE LISTING

PAGE: 37
DATE: 97 06-16
TIME: 09:52 AM

WHOLESALER : 563730 FINE LESSER & SONS, INC. <DIRECT>
TEMPLATE : 700040 70900 CAN AVG T-SHIRT
TEMPLATE SEQ : 0011
SALES LEVEL : 10XXXX

TERR	RETAIL	ACCT	NAME	ADDRESS	CITY	ST	ZIP	QTY	TAX	CHAIN-ID	SUPPLIER	ACCT PHONE #
122101		579737	[redacted]	PO BOX 636	ALPINE	NJ	07620	1			693338	(201)767-1363
122605		060768	[redacted]	780 MARKET ST	PATERSON	NJ	07513	1			110075	(201)684-5169
122608		684415	[redacted]	RT. 202/504 MAIN	TOWACO	NJ	07082	1			00045	(201)335-4484
122605	122625	026287	[redacted]	445 RIVERVIEW DR	TOTOWA	NJ	07512	1				(201)890-9444
122605	122625	873300	[redacted]	599 TOTOWA AVE	PATERSON	NJ	07502	1			900350	(201)890 9199
122605		770960	[redacted]	46 HWK/PUMPTON TP	PEQUANNOCK	NJ	07440	1				(201)691-7106
122604		771472	[redacted]	1145 MAIN AVE	CLIFTON	NJ	07011	1				(201)779-0026
162210	162287	723948	[redacted]	CRYSTAL RUN ROAD	MIDDLETOWN	NY	10940	1	No longer customer		7176	(914)341-2111
122605	122625	781956	[redacted]	83 MAIN ST	LITTLE FALLS	NJ	07424	1			16900	(201)812-1312
133005	133030	784986	[redacted]	RT 515	VERNON	NJ	07462	1				(201)764-2246
122605	122625	888773	[redacted]	14 MANAQUE AVE	POMPTON LAKES	NJ	07442	1				(201)835-3188
122101	122225	612217	[redacted]	1490 BERGEN BLVD	FORT LEE	NJ	07024	1				(201)944-8944
122101	122225	399398	[redacted]	469 E WASHINGTON	HOHOKENFIELD	NJ	07621	1				(201)391-0300
122608		7116[redacted]	[redacted]	770 30TH AVE	PATERSON	NJ	07504	1				(201)977-8288
122605	122625	057603	[redacted]	168 UNION AVE	PATERSON	NJ	07502	1				(201)595-8222
122608		771809	[redacted]	114 E MAIN ST	RAMSEY	NJ	07446	1			12360	(201)825-1185
122604		717280	[redacted]	318 CLINTON AVE E	IRVINGTON	NJ	07111	1	8	3666-0000		(201)376-6598
122605	122625	872577	[redacted]	378 FRANKLIN AVE	WYCKOFF	NJ	07481	1				(201)847-9374
122105		400044	[redacted]	114 BROADWAY	HILLSDALE	NJ	07642	1			11900	(201)666-0402
122608	122625	310616	[redacted]	615 NEWARK POMPTO	POMPTON PLAINS	NJ	07444	1				(201)835-8404
122604	122624	450272	[redacted]	150 7TH ST	CLIFTON	NJ	07011	1				(201)546-9745
133001	133020	771687	[redacted]	CORNERHORN & RT.	HACKETTSTOWN	NJ	07840	1				(908)813-8309
122604	122624	484824	[redacted]	36 GROVE ST	VERONA	NJ	07044	1			110625	(201)239-7871
122101	122225	718361	[redacted]	208 SPRING VALLEY	MONTVALE	NJ	07645	1				(201)476-0024
122608		749396	[redacted]	169 UNION BLVD	TOTOWA	NJ	07512	1	closed/owner sold			(201)956-0419
122503	122625	380671	LAR SUNDRIES	4 E JOSEPH ST	MOONACHIE	NJ	07074	1				(201)440-6965
122608	122625	609842	[redacted]	248 MAIN ST	LINCOLN PARK	NJ	07035	1				(201)628-0630
122605	122625	770849	[redacted]	330 TOTOWA AVE	PATERSON	NJ	07502	1				(201)595-8044
133008	133030	690552	[redacted]	5503 BERKSHIRE RD.	MILTON	NJ	07438	1				(201)697-7238
133008	133030	609128	[redacted]	347 MAIN ST	ODDENSBURG	NJ	07439	1			52025	(201)209-9486
133008	133020	736893	[redacted]	75 SPRING ST	NEWTON	NJ	07860	1	returned			(201)200-4866
122107		727924	[redacted]	1 RIDGE RD	NORTH ARLINGTO	NJ	07031	1				(201)970 6887
122605	122625	690343	[redacted]	703 MANAQUE AVE	POMPTON LAKES	NJ	07442	1				(201)835-2874
122101	122225	770481	[redacted]	48 PATTERSON ST	HILLSDALE	NJ	07642	1			22408	(201)666-8078
122608		715447	[redacted]	24 W BROADWAY	PATERSON	NJ	07505	1				(201)357-0500
155165		711491	[redacted]	205 HUDSON ST	HOBOKEN	NJ	07030	1				(201)610-0720
122101	122225	746157	[redacted]	663 WESTWOOD AVE	RIVER VALE	NJ	07675	1				(201)666-1212
122605	122625	771384	[redacted]	311 HALEDON AVE	HALEDON	NJ	07508	1				(201)595-6320
162307	162330	273698	[redacted]	7 MILDER RD	MAHWAH	NJ	07430	1			20100	(201)529-3711
122608		667833	[redacted]	849 CLIFTON AVE	CLIFTON	NJ	07013	1	3666-0000			(201)471-0741
162307	162330	566879	SOUTH AIRMONT DELI.	93 E AIRMONT RD	SUFFERN	NY	10901	1	7 don't do ny		7350	(914)367-7544
122101	122225	228748	[redacted]	51-53 PALISADES A	ENGLEWOOD	NJ	07631	1				(201)568-1096

S

51850 1868

Source: https://www.industrydocuments.ucsf.edu/docs/kqcy0000

07/15/97 15:23 R.J. REYNOLDS TOB. 9084179076 004

SN5588 WORKPLAN VAP TEMPLATE LISTING PAGE: 38
DATE: 07-06-10
TIME: 09:53 AM

WHOLESALER : 353720 PINE LESSER & SONS, INC. <DIRECT>
TEMPLATE : 700040 70800 CAM AVG T-SHIRT
TEMPLATE SEQ : 0011
SALES LEVEL : 12XXXX

TERR	RETAIL	ACCT	NAME	ADDRESS	CITY	ST	ZIP	QTY	TAX	CHAIN-ID	SUPPLIER	ACCT PHONE #
162307	162330	019924	STATIONERY, UNLTD.	60 RED SCHOOLHOUSE	SPRING VALLEY	NY	10977	1	didn't do ny		26245	(914)352-7707
122106		399834	SUNDRY SHOPPES	459 WILLIAMS AVE	HASBROUCK HEIG	NJ	07604	1	temp. closed/fire			(201)288-9300
122101		680008	[illegible]	174 PIERMONT RD	CRESSKILL	NJ	07626	1			62616	(201)567-4228
122605	122608	293874	[illegible]	1055 HAMBURG TPKE	WAYNE	NJ	07470	1			48625	(201)633-0404
122101	122225	734301	THE COFFEE STOP	82 BROADWAY	WOODCLIFF LAKE	NJ	07675	1				(201)391-7085
122608		766634	[illegible]	22 MAIN AVE	CLIFTON	NJ	07014	1			67600	(201)667-2444
122605	122628	393838	VILLAGE STATIONERY	365 VALLEY RD	CLIFTON	NJ	07013	1	Refuses all deals		49550	(201)278-0748
133005	133010	400607	[illegible]	270 STATE RT 23	FRANKLIN	NJ	07416	1			52075	(201)827-5020
122102	122226	663184	[illegible]	24-24 FAIR LAWN A	FAIR LAWN	NJ	07410	1				(201)797-1333
133005	133010	401208	[illegible]	341 US HIGHWAY 46	BUDD LAKE	NJ	07828	1		0001-0402		(201)691-0616

PAGE BREAK TOTAL ACCOUNTS 52 TOTAL QUANTITY 57

TEMPLATE TOTAL ACCOUNTS 52 TOTAL QUANTITY 57

Sussex Mobil - Rt 23N, Sussex (1)
Town Deli - 1048 McBride Ave, W. Pat. (1)
Marina Stat - 512 Van Houten Ave, Passaic (1)
Crooks Cafe - 381 Crooks Ave, Clifton (1)
Boonton Smoke - 314 Main St, Boonton (1)

57

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Source: https://www.industrydocuments.ucsf.edu/docs/kqcy0000